

## Anger in Israel over US-Soviet accord on Palestinian rights

statement on the Middle East  
d jointly by the United States  
d the Soviet Union, which calls  
a settlement that would ensure  
"legitimate rights of the Pales-  
ian people", has angered Israel

but has won qualified support from  
much of the Arab world. The two  
big powers' first common stance on  
the issue for many years was  
achieved by a US concession on the  
status of the Palestinians.

## Cabinet threat to Geneva talks

Michael Knipe

Jerusalem, Oct. 2

Israel reacted bitterly today

to the joint United States-Soviet

statement on the Middle East

issued in Washington yesterday

which calls for a settlement that

would ensure "the legitimate

rights of the Palestinian

people".

The statement is regarded as

marking a shift in American

policy away from Israel and

towards the Arab states, and as

it has produced what is

being an unprecedented

in relations between

the United States and

the Soviet Union.

Major Government and

opposition spokesmen have

said the two super powers

attempting to impose a

settlement in the Middle East and

called into question the

stability in the circumstances

of a Geneva peace conference

renewed.

Mr. Yitzhak Rabin, the

Prime Minister, said that in his

opinion "Israel should announce

that on the basis of this state-

ment there is no possibility of

convening the Geneva conference

at all." So long as no change

was made in the statement, he

said, Israel should not regard

itself as able to participate in

the conference.

Mr. Shimon Peres, the

Chairman of the Opposition Labour

Party, also said that the

statement could prevent the

renewing of the Geneva

conference.

Mr. Ezer Weizman, an

opposition spokesman, said

that the statement seemed

to be a "provocation" for

making the joint

statement, including its

relations with the Soviet Union.

It seemed, he said, that it

was trying to improve its

relations with the Russians at Israel's

expense.

## Mr Healey not to speak from platform

From Michael Hattfield  
Political Reporter  
Brighton

Mr Healey, Chancellor of the  
Exchequer, is to make a state-  
ment on the Government's  
economic policy to the Labour  
Party conference at Brighton  
this afternoon, but not, as his  
ministerial colleagues would  
have liked, from the platform.

Sticking to his rule book, the  
national executive committee  
yesterday agreed that he  
should speak from the rostrum,  
like any other party delegate,  
but moves were under way last  
night to allow him to have  
more than the regulation five  
minutes.

The Prime Minister told the  
national executive committee  
yesterday that he would have  
preferred Mr Healey to speak  
from the platform, but the  
Chancellor had told him that he  
was quite happy to speak from  
the rostrum. These news defused  
any possible dispute in the  
executive.

None the less, ideological  
divisions inside the NEC were  
revealed over the rescheduling  
of the election of the  
parliamentary candidates.

Constituency militants, backed  
by some members of the NEC,  
have been demanding for several  
years that all Labour MPs  
should be subject to a process  
of reselection not later than 42  
months after a general election.

After a long debate the NEC  
divided by 15 votes to 13 in  
favour of a compromise resolution  
calling for reselection. But it  
was coupled with the suggestion  
that the executive should report  
to the conference next year,  
which means that the issue will  
be dropped for 12 months.

Mr Healey, however, was  
opposed to any possible compromise,  
particularly when there could be  
a general election in the coming  
year.

The demands by the mili-  
tants were reflected at a meet-  
ing of the mainly left-wing  
Campaign for Labour Party  
Democracy yesterday, when Mr  
Maureen Colquhoun, recently  
dismissed by her Northampton  
North constituency party, came  
under attack.

Mrs Colquhoun, a member of  
the Tribune group, told the  
meeting that everyone, includ-  
ing MPs, had the right to a  
disputed job. When she asked  
whether MPs should be dismis-  
sed in the way that she had  
been there were shouts from  
the hall of "Yes".

Mrs Colquhoun upset a lot of  
those present by suggesting that  
the manner of her dismissal was  
one of the reasons why support  
for the Labour Party was dying.  
But Mr Edward Knight, the  
prospective parliamentary  
candidate for Hornsey, said that  
any MP who could not hold a  
constituency party on the politi-  
cians they believed in should not  
be an MP.

The executive also reaffirmed  
a decision to ban two Westmin-  
ster Press political journalists  
who have been working during  
a strike over a closed shop, but  
Mr Callaghan commented that  
it all seemed "a little odd".

Conference reports, pages 5 & 6  
Profile of leaders, page 9  
Lord Chalfont and Eric Heffer,  
page 14  
Leading article, page 15



The Chancellor, on "Weekend World" yesterday, speaking to Mr Brian Walden, the programme's presenter.

## Hint of double boost to economy

By Melvyn Westlake

Mr Healey, the Chancellor,  
held out the prospect of a  
"slow and steady" expansion  
of the economy, with a little  
stimulation this autumn and  
perhaps further boost next  
year, when he spoke on tele-  
vision yesterday on the eve of  
the Labour Party conference.

But he gave another clear  
warning that excessive wage  
settlements would reduce his  
scope for making such measures.  
Indeed, if wages went up too  
quickly they could force him to  
abandon any stimulation of the  
economy.

He told Mr Brian Walden,  
presenter of London Weekend's  
Weekend World, and former  
Labour MP for Birmingham,  
Ladywood, that he intended to  
stick to the 1977-78 financial  
targets agreed with the Inter-  
national Monetary Fund (IMF)  
last year.

But the Government's Budget  
deficit was running much below  
the agreed limit, and that gave  
him some room for manoeuvre.  
Further, he hinted that he  
might wish to discuss with the  
IMF the provisional financial

estimates for 1978-79, beginning  
next April, that appeared in the  
letter of intent sent to the IMF  
when Britain needed money  
from it last December.

He refused to give any clue  
about the composition of any  
economic measures this  
autumn, but he went further  
than he has before in hinting  
that it would be based on tax  
cuts rather than increased gov-  
ernment spending.

But cuts worked more  
quickly than government spend-  
ing in raising output and  
reducing unemployment, he  
said. He agreed that a £1,000m  
stimulus would directly reduce  
unemployment by about 75,000,  
a small number compared with  
the total out of work.

He believed a return of con-  
fidence would make companies  
more willing to invest more  
money in new plant and  
machinery, and would induce  
people to spend more of their  
income and save less. That could  
also help to reduce the number  
of people out of work.

In a letter to the national  
executives of the party the  
Chancellor has expressed his

concern—that action to stimu-  
late economic activity should  
not undermine the progress  
made in the fight against infla-  
tion.

What will be seen as an  
attempt to preempt demands at  
this week's party conference for  
early action to reduce unem-  
ployment, he wrote that "pre-  
mature reflation would put at  
risk the improved position that  
has resulted from the sacrifices  
of the last couple of years".

He added that on the evi-  
dence available the prospect for  
prices next year and after  
would depend critically on the  
rate of increase in wages: "If  
the overall increase in earnings  
can be kept to 10 per cent there  
is a real prospect of single-  
figure inflation in the first half  
of next year."

Once the outlook on pay  
became clearer he would be in  
a better position to judge the  
timing and extent of any further  
stimulus. But premature  
reflation could be self-defeating  
if it led to higher inflation and  
reduced investment.

Investment prospects, page 17  
Hugh Stephenson, page 19

## Dr Owen sees speedy peace in Rhodesia

By David Spaul

Diplomatic Correspondent

Dr Owen, the Foreign Sec-  
retary, encouraged by his success  
on the Rhodesia issue at the  
United Nations, said last night  
that he believed a settlement  
leading to independence and a  
majority rule in Rhodesia  
before the end of 1978, "far  
more quickly than even the  
most optimistic supporters of  
the armed struggle think".

Speaking to the Young  
Fidians on the eve of the  
Labour Party conference in  
Brighton, Dr Owen said that  
Britain would have to return  
to the Security Council for a  
mandate to establish a United  
Nations force in Rhodesia,  
though he granted that the  
Rhodesian proposals as a whole  
had not yet received approval  
from anyone.

With all parts of the package  
further refined, he said, the  
substance of the proposals  
would then be fully debated. It  
was "absolutely essential" that  
there should be agreement be-  
tween the military commanders  
on the ground on practical  
agreements to secure and im-  
plement ceasefire throughout  
the six-month transition period  
leading up to independence.

Dr Owen said he would not go  
back to the Security Council now  
but he would ask the House of  
Commons to agree to Britain  
assuming responsibility "in  
Rhodesia, unless the peace  
confident as I can be that  
during the transition period law  
and order would be maintained,  
and free and fair elections could  
be held."

What would happen if, in the  
end, Mr Smith alone refused  
to accept terms which had the

general support of all the other  
parties? Dr Owen asked.

"I believe... the pressures  
on the regime, either direct or  
indirect, would be irresistible",  
he said. In such circumstances,  
he was convinced that the South  
Africans would see it as in their  
own national interest to support  
an internationally acceptable  
solution.

Earlier, in a BBC radio inter-  
view, Dr Owen said the flying  
visit by Mr Smith, the  
Rhodesian Prime Minister, to  
Zimbabwe took him by surprise.  
But it was a good sign. "The  
more people talk together, the  
more chance of a peaceful  
settlement."

"If President Kaunda was  
convinced by Mr Smith that he  
was prepared to give up power,  
then President Kaunda could be  
an important influence on a  
negotiated settlement," Dr  
Owen added.

Up to now, Dr Kaunda's back-  
ing for the Anglo-American  
plan has been "somewhat  
guarded, because he regarded it  
as essential that Mr Smith  
should resign, and did not see  
how this was to be achieved."

Nevertheless, Zambia, which  
is under constant threat of in-  
cursions by Rhodesian forces,  
is very anxious for a peaceful  
settlement.

It was President Kaunda's  
premise, Mr Joshua Nkomo, who  
went to the Security Council  
last week to endorse the pro-  
posal to appoint a United  
Nations representative in Rhodesia.

It is clear now that Mr Smith  
would like to detach Mr Nkomo  
—with whom he has dealt be-  
fore—from his alliance with Mr  
Robert Mugabe in the Patriotic  
Front nationalist organization.

Secret Lusaka talks, page 8

## White couple murdered by terrorists

Salisbury, Oct. 2

The Rhodesian military command  
today reported that a farmer and  
his wife have been murdered by  
terrorists. This brings to 31 the  
number of white deaths  
announced since last Monday.

The killing of the couple,  
named as Mr Theunis Duck-  
worth Viljoen, aged 47, and his  
wife Elizabeth Anne, aged 46,  
raised the number of white  
civilians killed by insurgents in  
the past week to five.

All were killed in eastern  
Rhodesia's Melserton district.  
The Rhodesian authorities  
also reported that 45 black  
civilians have been killed by  
guerrilla recruits or for "assist-  
ing terrorists". Four black  
civilians have been killed by a  
guerrilla landmine, while Gov-  
ernment forces have killed 35  
guerrillas.—UPI.

Figures suggest record  
of 1974 will be beaten

## Good crop of grain after earlier doubts

By Hugh Clayton

A record grain harvest is now  
certain and there is some  
chance of a record yield of  
sugarbeet that will enable  
British growers to meet a higher  
proportion of domestic sugar  
demand than ever before.

The latest crop survey con-  
ducted by The Times shows that  
the grain record of 16 million  
tonnes throughout the United  
Kingdom in 1974 will be ex-  
ceeded by a substantial margin.  
The survey, which does not  
cover Northern Ireland, gives  
average yields which add up to  
a total of just over 17 million  
tonnes.

Average yields of all crops  
in the survey are higher than  
the averages for 1974. The  
figures of five tons a hectare  
for wheat in England, where  
most British crops are grown,  
and 4.5 tonnes a hectare in  
Wales, compare with a govern-  
ment estimate for England and  
Wales together of 4.9 tonnes.  
That figure was reached about  
a fortnight earlier than the  
result calculated by The Times.

Extrapolation from the gov-  
ernment survey estimates gave a  
wheat total for England and  
Wales of 5.1 million tonnes,  
compared with 5.2 million in  
The Times. The survey in The  
Times included a few high-  
yielding crops of good quality  
grown near the Scottish border  
which were not gathered in  
time for the government assess-  
ment.

The government survey sug-  
gested a total of 569,000 tonnes  
for oats, compared with 588,000  
in The Times survey. Contribu-  
tors to The Times were more  
optimistic than the Government  
about barley. Their results  
produced a total of 8.8 million  
tonnes, compared with 8.4  
million from official figures.

Sugarbeet figures in The  
Times survey are more tenta-  
tive. Harvesting has  
scarcely begun. However, grow-  
ing conditions affect not only  
the weight of the roots but also  
the amount of sugar extracted  
from them. Some of the most  
optimistic beet estimates sent to  
The Times come from the edge  
of the growing area.

Many growers expect the  
sugar content of the crops to be  
low. Nevertheless, a yield  
of some 15-20 tonnes a hectare  
on an area of 202,000  
hectares would bring the coun-  
try much closer than in any  
other year to meeting half of  
its sugar needs from the home  
crop.

Although all crops have been  
high in weight they will be low  
in value. Sheep and cattle far-  
mers feel more at ease than  
they have for several autumns.  
A contributor from Powys  
livesstock producer it makes his  
heart glad to walk through the  
fields and see the growth of  
nutritious-looking grass.

"I have never experienced  
such good crops of feeding rape,  
and we just hope that lamb  
prices keep on an even keel,  
otherwise we shall face con-  
sumer resistance and find our-  
selves in the plight of beef  
producers."

Continued on page 4, col 7

## Basques in edge to right pad violent actions

Harry Debelius

Oct. 2

of the military factions

Basque separatist move-

ETA has given up armed

and renounced "revolu-

tionary" taxes from business-

in the region, a Basque

newspaper Egin, pub-

lished today with headlines

the three armed factions

the Basque revolution,

a working class, need a

which will be in the van

which will be in the van

in a clear way and which

consequently blaze the trail

policy to be followed at

ETA spokesman added

a result, they would no

engage in violent action,

but would instead attack

political front "in sup-

port the class struggle".

ETA spokesman was quoted

saying that they had given

order for two reasons:

one was that the divisions

ETA made it impossible to

run the "tax collection"

role. Even the police

his method to increase

on, the ETA leaders

s well as some private

als not connected with

Basque simply making

## Red Army hijackers head for Kuwait with \$6m ransom and 36 hostages

Dacca, Oct. 2

Five Japanese

Red Army terrorists flew out

of Dacca tonight with at least

36 hostages from the aircraft

freed from Japanese jails.

Mr Fukuda, the Japanese

Prime Minister, telephoned

President Rahman of

Bangladesh, urging him to keep

the aircraft in Dacca until all

the hostages were released.

But after 102 hostages had

been freed the Bangladesh Gov-

ernment said it wanted the hi-

jackers to leave out of the coun-

try as soon as possible because

a curfew had been imposed.

The aircraft finally left at

9.13 pm. A government spokes-

man said the fuel tanks were

full. This would enable the

airliner to fly non-stop for nine

hours, or about 6,000 miles, and

Kuwait would be well inside

this range.

The government spokesman

said the hijackers had told

Dacca control tower they were

flying to Kuwait.

Mr Saad al-Abdulla

al-Sabai, the Kuwaiti Interior

and Defence Minister, declared

later: "We refuse to allow the

plane to land here under any

circumstances." He said his

Government's constant policy

was to refuse to deal with hi-

jackers.

The airliner flew over Cal-

cutta at 3 pm today, giving its

flight plan to the control tower.

It used the call sign "Gan-

kasu".—Reuters and UPI.

Coup crushed, page 7

## Fishing war off Argentina claims four lives

A Bulgarian sailor and three Argentine

petty officers were killed in a clash

between the Argentine Navy and an

East European fishing fleet off the

coast of Patagonia over the weekend.

The Bulgarian was killed when a

trawler was hit by Argentine gunfire;

the Argentines were swept from a

launch in heavy seas during boarding

operations

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IRA losing support

There is evidence that the practice of

"kneecapping" and newer, more

brutal, forms of internal discipline by

the Provisional IRA are causing grave

disquiet among sympathizers in

Belfast. The IRA has encountered

unprecedented resistance to its

practices

Page 2

Piggott triumphant

Alleged, ridden by Lester Piggott, won

the Prix de Paris de Triomphe at



## HOME NEWS

# Conservatives issue a five-point code of practice for the control of closed shops

By Paul Routledge

The Conservative Party yesterday published a proposed five-point code of practice on the closed shop, with a promise that if voluntary agreements failed a Tory government would legislate to guarantee adequate safeguards for individuals. The subject will figure prominently at the Conservative conference at Blackpool next week.

In a preamble the document says: "The Conservative Party is against the closed shop. We believe that in the past the threats to individual freedom that can spring from closed shop agreements have been ignored or pushed aside because the convenience of a union membership agreement, both to employers and to employees, has been allowed to become the first consideration. We believe that employers and unions can and should do without such agreements.

"A simple attempt to ban closed shops can be not only ineffective but sometimes even harmful. The evidence suggests

that informal agreements continue, even if formal ones are banned. They may restrict the individual's right to work far more than an open agreement which is regulated and limited.

"We are determined to provide the best protection for the individual. So we propose that if such agreements are made, the following points must be observed:

1. A closed shop agreement should only be made with the consent of a majority of all the workpeople involved, declared by secret ballot. There should moreover be opportunities for periodic review of the agreement.

2. People who are already employed in a firm where a closed shop is being established should not be forced to join a union against their will. People who refuse to join should be eligible for compensation from the employer.

3. Individuals who have strong personal convictions which make it impossible for them to join a union should be exempted. Any closed shop agreement should protect the rights of members of professions whose codes of conduct forbid them to take part in industrial action.

4. People who have strong personal convictions against trade union membership, or who are arbit-

# Mr Jones calls for clean-up of Labour

By Paul Routledge

Disclosures of links between members of the Labour Party and the Pease Property Corporation prompted Mr Jack Jones to call last night for new standards of probity in political life. He described reports that favours had been accepted from the late Sir Eric Miller as "disgusting".

The leader of the Transport and General Workers' Union said: "The Labour Party is a party of principle. It is a people's party, and that is why we have to be like Caesar's wife—above suspicion. We must practice what we preach." He insisted that the Labour Party must become "a clean party".

Earlier yesterday in a report in *The Sunday Times*, Lord Murray, a former aide to Sir Harold Wilson, was quoted as agreeing that the Labour Party had given a £10,000 loan and £5,000 a year in salary for Pease consultancy work. He denied that there was anything sinister about the payments.

Lord Murray, who as Mr Albert Murray was Labour MP for Gravesend from 1964 to 1970, took up the consultancy after he left Sir Harold Wilson's staff in July, 1976. His consultancy ended when Lord Murray, the present chairman of Pease, took over from Sir Eric Miller, who committed suicide 11 days ago.

Mr Maurice Orbach, Labour MP for Stockport, South, agreed in an interview in *The Sunday Times* that he paid "a less than fair rent" on his Pease flat in Hampstead, London. He said that he was going before a rent tribunal soon, and it would be increased. Mr Orbach said he had not seen the use of a Jaguar car provided by Pease.

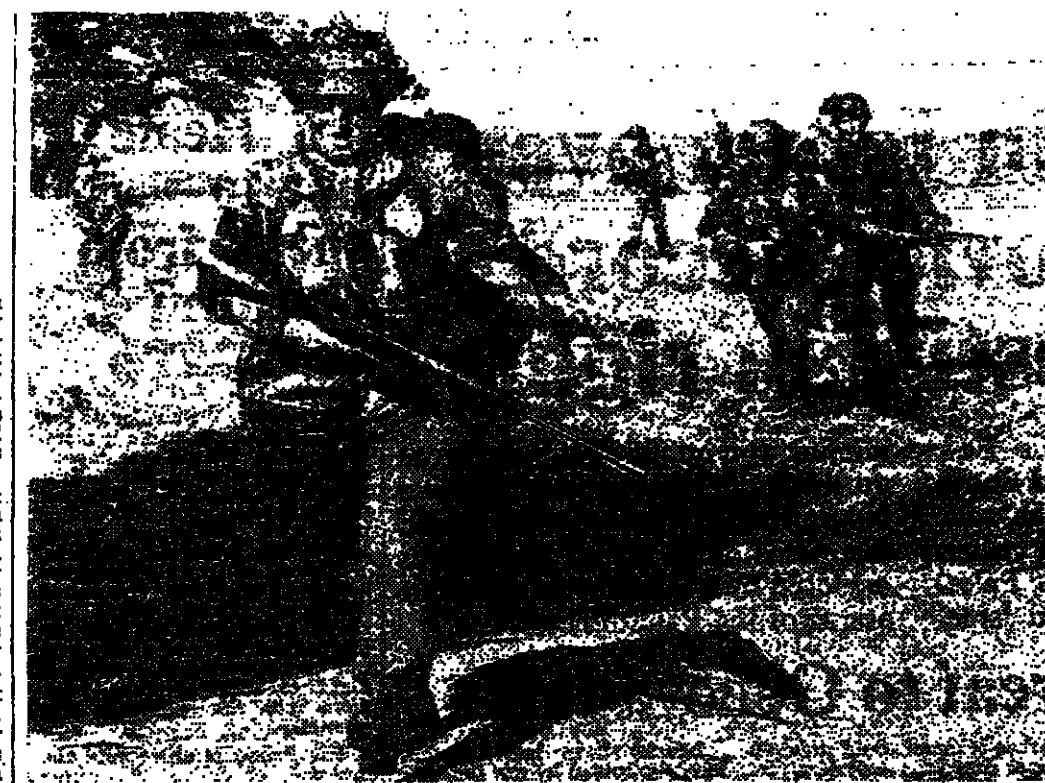
Lord Murray said last night that he had done nothing that he would not stand up in a court of law and defend. He had offered to make available documents concerning the loan and consultancy to *The Sunday Times*, but the offer was not taken up. "This will destroy me politically for a long time. My political career is in ruins. But I have done nothing wrong."

Mr Jones made his comments after his union delegation to the Labour Party conference had agreed to go ahead with a motion calling for abolition of the House of Lords. He said the Upper House was a symbol of the bourgeoisie and petty corruption that comes with patronage.

Labour politicians ought to recognize that they were ordinary members of the community, he said. He had been offered a peerage himself, he told them I did not want it.

Mr Jones said his remarks also had reference to the trade union movement. The British Labour movement did not have corruption like the American Teamsters' Union, but we need to improve a lot. That is why we need democratic control and participation in the affairs of unions.

His comments last night came after an earlier denunciation in which he said: "We are disgusted at some of the things that are being done in the name of Labour. It is time for a clean break. It is time for the party to come out as a clean party, a party of principle."



Soldiers of the 4th Battalion, The Parachute Regiment, TAVR, taking part in the October Fest exercise on Salisbury Plain on Saturday. Winds prevented parachute drops.

# Growing pay threat from national journalists

By Christopher Thomas

The executive of the Newspaper Publishers Association (NPA), which represents Fleet Street management, are to discuss today a growing pay threat by the National Union of Journalists.

The union's executive on Saturday rejected a motion that it should abide by the 12-month rule and decided merely to take note of it. Fleet Street journalists normally settle on July 1 but have refused to discuss today a growing pay threat by the National Union of Journalists.

The union's national newspapers and agencies industrial council, which has overall authority for Fleet Street pay, is to meet this week. It is likely that changes (office sections) will be left to seek the best deals they can negotiate with individual managements. The council is unlikely to stand the way of any challenge to the 12-month rule.

The NPA has advised managements not to discuss pay individually but to leave it to be negotiated at national level. It has urged the N.U.J. this week but has not had a reply so far. The NPA executive will consider today whether to stick to its decision that the pay question should be dealt with nationally. It will re-emphasize its determination that Fleet Street journalists should receive no more than £4.

The union has told the employers that it is withdrawing from national negotiations, to clear the way for house claims, which range up to 4 per cent.

Mr Kenneth Ashton, who took over as N.U.J. general secretary on Saturday from Mr Kenneth Morgan, who has left to join the Press Council, said last night that the executive was not divided over the pay issue. Having looked at the national situation, it felt that the best way to deal with the TUC decision on the 12-month rule was to accept the TUC conference decision. Journalists outside Fleet Street accepted a 3 per cent increase earlier in the year.

# Disciplinary action by IRA prompts local resistance in west Belfast

From Christopher Walker

There is increasing evidence that the widespread practice of "kneecapping" and newer, more brutal forms of internal discipline by members of the Provisional IRA is causing grave discontent among residents in west Belfast.

Within the past few days documentary proof has emerged that the IRA has encountered unprecedented local resistance while attempting to administer a gruesome form of punishment, the dropping of heavy concrete blocks on to the limbs of victims found guilty in kangaroo courts.

According to police sources, a printed notice has been handed out to residents living in the Lower Falls district after an incident when Provisional IRA members were physically prevented from administering the concrete block treatment to a local teenager.

The incident was the second in which the new form of punishment has been administered since a spate of internal attacks within the ranks of extreme republicans began only last month. In another, a youth had his arm fractured by a concrete block dropped on it, and at least 16 other people have been punished in the traditional fashion by being shot in one, or both, kneecaps.

The savagery and frequency of the punishment has surprised detectives. It is thought to result in part from bitter divisions within Provisional IRA ranks after the recent appointment of a new young commander of its Belfast brigade.

Confirmation of the local hostility being encountered was contained in the leaflet distributed to householders in the Lower Falls area last week. Senior policemen regard the leaflet as positive proof of the disenchantment being experienced by the Provisionals among many of the ordinary citizens who formerly provided them with invaluable tacit support.

The leaflet, issued by the Provisional IRA's second battalion in Belfast, stated: "On Wednesday night local people of Dunmore Street interfered when a unit of volunteers was about to apprehend one of the worst criminals in the Clonard area. As a result of this interference the lives and liberty of the volunteers were put in jeopardy."

"We wish to make it absolutely and emphatically clear to the people of Dunmore Street and the whole Clonard area (part of the Lower Falls) that this interference will not be tolerated in the future and that anyone, young or old, man or woman, who obstructs the volunteer in this work will be shot."

It is understood that the incident referred to involved an attempt by the Provisionals to drop a concrete block on to the arm of a teenager who, local residents maintain, is widely known in the area to be educationally subnormal.

As well as indicating the deep divisions within the Provisional hierarchy, the spate of brutal punishments is also thought to reflect concern among the IRA's new leadership about the high level of violent, non-political crime in the area.

Observers maintain that local people are increasingly dis-

turbed by the almost complete absence of ordinary policing, and might be inclined to turn more willingly to the Royal Ulster Constabulary to handle the growing rate of ordinary crimes.

The full extent of the barbarity of "kneecapping" as a punishment is often not appreciated by those who have not seen its effects. Its frequency within the past three weeks has considerably increased tension in west Belfast, and resulted in an area behind a notorious bar in Whitecross Road being nicknamed "Kneecap alley".

Because of the fear and social stigma, victims who are often maimed for life, almost invariably refuse to cooperate with the police in identifying their attackers. In a number of recent incidents the men punished had been given a 20 place and told to ring for an ambulance after the "kneecapping".

Rumours about the real reasons behind the shootings are rife in many parts of Belfast. One theory frequently put forward is that members of the Provisional IRA are involved in an internal dispute about whether an unconditional ceasefire should be called at Christmas and new emphasis laid on a political campaign. Call for inquiry: The Dublin Government are to decide this week whether to set up an official investigation into brutality charges against the republic's police force (the Press Association reports). Mr Lynch, the Prime Minister, has been urged to establish the inquiry by Amnesty International, the civil rights organization.

An Amnesty research team has upheld accusations that some terrorist suspects were ill treated while in custody.

# End of construction restrictions holds best hope An architect's struggle to survive

Tomorrow the Royal Institute of British Architects is expected to reverse its decision to allow its members to advertise their services.

His earliest political recollections are of coming as a child with his mother for consultations to the International Brigades during the Spanish Civil War. Since then he has avoided overt political activity, but admits to being probably right of centre and a firm believer in free enterprise.

In the mid-1960s he went to work for Mr Raymond Cecil, an architect, and became a junior partner. In 1970 he left to go into partnership with an old college friend, Mr Tony Brand.

He had chosen his moment well. The building industry had embarked on an unprecedented boom, and within a couple of years the partnership had a staff of 11. He ruefully remembers reflecting an applicant for a job who has since gone to Fiji and is earning some £20,000 a year.

In 1974 things "started to go off the boil". The reasons, he suggests, were, first, the limitations imposed on mortgages and, second, the new Labour Government's bias against developers. "That is probably the most successful thing this Government has done to wind up the developers," he remarks sarcastically.

"You see, it is not just architects who are suffering. It is the whole industry. All sorts of little firms have gone out of business, professional people have gone into other jobs, and

you cannot just pick up the pieces and put it all together again overnight."

In recent months Mr Grimsditch has been sustained largely by continued work on a projected development of some 400 flats in Bexleyheath.

He is hopeful that a new commission will materialize this week. But he moved out of his office on Saturday when the leave expired, and for the time being is preparing to work from home.

The RIBA, he considers, has been ineffective in efforts to persuade the Government to unshackle the construction industry.

Two reforms he considers urgently necessary are the replacement of the rating system by one of taxation based on site values, which, he says, would encourage the productive use of land and eliminate distortions in the market. He wants changes in procedure to allow architects and their clients to appear before planning committees.

Above all, he blames the restrictive attitude, not only of the present Government but also of its predecessors. "It is like riding in a steeplechase and finding that each time you go round they have raised the fences and widened the water jumps."

Next: The Institute's view

Tomorrow the Royal Institute of British Architects is expected to reverse its decision to allow its members to advertise their services. The Institute's decision was partly prompted by the precarious state of the profession because of the decline in building and construction. In the first of two articles, John Young reports on his talk with an architect who is struggling to survive.

Stephen Grimsditch is 47 and has been a qualified architect for 17 years. He seems to spend much time thinking about alternative ways of making a living, which may be just as well, since his last proper commission was 18 months ago.

He has not given up yet, although many of his colleagues have. His former partner has taken to manufacturing dies and is building up a useful export business. Another architect friend is running an art gallery in Eastbourne, and another has opened an ice cream parlour under his office in Brighton.

Mr Grimsditch began his career with Collins, Melvin, Ward and Partners, one of the most respected and successful firms in Britain. "It was an excellent firm to work for," he concedes.

After that he went for a year to Ghana with Architects Co-Partnership. It was, he says, a very left-wing firm. In both firms he was dissatisfied with the pay.

Up to 10 years urged for attacking police

Dr Rhodes Boyson, an Opposition education spokesman, called yesterday on the courts to start imposing sentences of up to 10 years on people convicted of attacking the police.

He said at a Rotary conference at Scarborough that once inflation had been beaten in Britain the greatest difficulty would be the maintenance of law and order. "Crime is increasing by 10 per cent a year," he said, "and robberies involving actual or potential violence have multiplied 10 times over in 20 years."

In 1974, 3,000 London policemen were assaulted, a figure likely to be exceeded this year. "It is no good the social-

ists and the permissives declaring that all this increase is a result of unemployment and deprivation.

"There was greater unemployment and deprivation in 1931, yet crime then was almost negligible. Too many people were making a living and a way of life out of excusing the criminal.

"The real causes of increased crime," Dr Boyson said, "arise from the cult of self-liberation and a lack of order in many schools, plus the fashion for unfettered and selfish self-expression.

"The public want a return of both corporal and capital punishment and I personally believe the public are right."

More dentists get sanction for dropping NHS work

By John Roper

Health Services Correspondent

A further 2,000 of Britain's dentists were given union approval yesterday for dropping some of their National Health Service work.

The British Dental Association (BDA) agreed at a meeting organized in London by the General Dental Practitioners' Association (GDPA) on the principle of selective acceptance of patients in support of private practice.

The Department of Health and Social Security about their pay scales.

They voted to withdraw certain items of service, such as dentures, crowns and extractions, and that only certain groups, for example those aged under 21, should be treated and that the dentist should set aside part of the working week for private practice.

The GDPA has 2,000 members among the 13,300 general dentists in practice.

The meeting also decided it had no confidence in the British Dental Association (BDA) representatives as negotiators. About twenty-five at the meeting were BDA members and some were members of both organizations. The BDA has sole negotiating rights.

Mr Brian Lux, of Cheshire, vice-president of the GDPA, said he was delighted that the

Distribution of cuts in housing funds unfair, report says

By Our Planning Reporter

A recent allegation by three Liverpool voluntary associations that the allocation of housing funds is heavily distorted in London's favour received support in a report published today by Shelter.

The distribution of cuts in funds for the improvement of council homes, under Section 105 of the Housing Act, 1974, seems unfair, it says. In the past three years the North-west, northern and Yorkshire and Humberside regions have lost nearly half their section 105 funds, while London and the South-east have increased theirs accordingly.

Arguing that changes were necessary to correct a previously unfair distribution cannot be justified, the authors say.

Nationally, the report says, the Government is improving houses at only one third of the rate achieved by the previous Conservative government in its last year of office. The number of improvements does no more than match the number deteriorating, two shams and discrepancies. Contrary to the Government's claims, the improvement of England's housing stock is now at a standstill, it says.

African hospital flight

David Stone, aged two weeks, was flown from Lusaka, Zambia, overnight on Saturday to London, for an operation at Great Ormond Street Hospital, to correct a digestive malfunction.

Jail escape foiled

An escape attempt by four prisoners at Wormwood Scrubs, north London, was prevented last night when prison officers noticed the men outside their security wing.

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Dentists "need cash": Big as well as small chemists are being affected by restrictions on profit margins, Mr Robert Wooley, chairman of the Pharmaceutical Services Negotiating Committee, said after a conference of local pharmaceutical committee representatives in London.

He said the big pharmacies were finding increasing difficulty in maintaining stocks. Patients are being told more often to call back for a prescription.

If the service was not given sufficient funds proper stocks could not be held. About £18m new money was needed.

# Weather forecast and recordings



## WOOLWICH EQUITABLE BUILDING SOCIETY

### NOTICE TO INVESTORS

The following reduced rates of interest will apply from 1st November 1977:

Share Accounts.....	6.00%
Monthly Income Shares.....	6.00%
Savings Plan Accounts.....	7.25%
Deposit Accounts.....	5.75%
(Ordinary passbook)	
Investment Certificates	
The rate of interest on all existing Certificates will be reduced by 0.70%.	

Investors will have no basic rate income tax to pay on their interest as the Society discharges this liability.

### MORTGAGE INTEREST RATES

From 1st October 1977 interest on mortgages was reduced by 1.00%. (For repayment mortgages subsidised under the Option Mortgage Scheme the net interest charged was reduced by 0.80%.)

Borrowers will receive details of their repayment position with their annual statements to be despatched by the end of this month.

**EQUITABLE HOUSE, WOOLWICH SE18 6AB**

## Hospital report complains of crowding and dirt

From Our Correspondent

Complaints range from dirty laundry being returned to staff and patients to a lack of lavatory and washing facilities.

A new multi-million pound extension at Kettering General Hospital is also criticized. The report says doors have been incorrectly hung, kitchens are grossly overstaffed, oxygen cylinders are left lying around wards and empty buildings are being heated.

Northamptonshire Area Health Authority said yesterday that the complaints would be fully investigated.

Today		Sun rises:		Sun sets:	
London	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Manchester	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Birmingham	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Cardiff	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Edinburgh	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Glasgow	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Liverpool	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Newcastle	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Nottingham	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Sheffield	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Southampton	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Wolverhampton	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm
Wrexham	7.4 am	6.24 pm	6.24 pm	6.24 pm	6.24 pm



# It takes teamwork to borrow. It takes teamwork to lend.

When a businessman wants to use a bank's money, he starts with a proposition in mind: an export order to finance, a new production line to equip, a fleet of trucks to make delivery swifter and safer.

It takes your management team to put that proposition together.

It takes our management team to answer it.

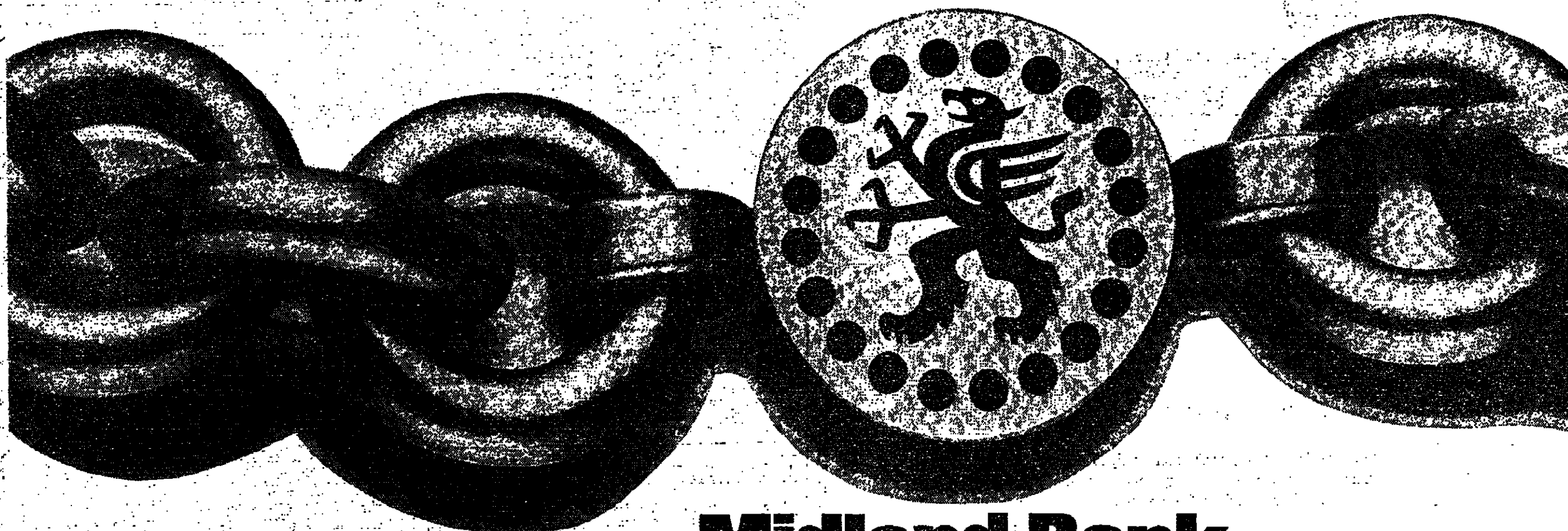
Put your proposition to your local Midland Bank manager. He and his team will help you find the right answers—even if they're not the ones you were originally thinking of.

Export credit finance backed by E.C.G.D. may be available at finer rates. Leasing may have considerable advantages over outright purchase. Or perhaps instalment finance could best solve your problem.

Your local Midland manager can help you answer all these business questions, and more. He gains additional strength from Midland Bank Group, a powerful team of companies specialising in businesslike solutions for industry.

And they're all as accessible to your business team as a call to your local Midland Bank.

**It's time your business team met the Midland's**



**Midland Bank**

Midland Bank Limited

## Postal students may get new rights under EEC proposals

Permitting the student to end a contract after seven days was a reasonable safeguard, the report says. Under its proposals a student would still be able to terminate the contract later if he became unemployed or seriously ill, in which case he would need to make no payments beyond those which had already fallen due.

After six months he would be able to end the contract at any time without giving a reason, but he would have to give notice of three months or less, as determined by the member state of which he was a citizen.

The department appoints six of the council's 11 members and the 34 member colleges elect the other five.

Mr L. J. Harper, honorary secretary of the council, strongly opposes the proposed directive. He feels it is being rushed through without due consideration. State control is not the best way to prevent "bogus" colleges, he says. He also objects to the directive on the ground that it places all responsibility on the college and none on the student.

By a Staff Reporter

An unexpected increase in the number of Cambridge undergraduates reading scientific subjects has brought the balance between arts and sciences closer to that desired for long-term development, Dame Rosemary Murray said on Saturday in her farewell address to Congregation as vice chancellor of the university.

Dame Rosemary, Cambridge's first woman vice-chancellor, also reported a continuing increase in the proportion of female students.

She said there were few

signs of any genuine desire by faculty boards to question the complexity of tripos regulations and the tendency to overspecialization.

Dame Rosemary suggested that the university might wish to increase its involvement in post-experience education and training to cater for what was likely to prove a great social need in the next twenty years. Postgraduate activities should be expanded, the university could find itself with fewer undergraduates because of the projected decline in the numbers of first degree students in the 1980s.

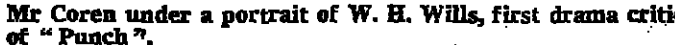
before Essex schools subcommittee next Monday, that the average size of primary classes should be reduced. That would enable teachers to stay where they are and permit the county to take on 130 more teachers.

The National Union of Teachers is applying sanctions in an attempt to force the authority to employ more staff. Mrs Williams, Secretary of State for Education and Science, has given it until November 7 to submit a new comprehensive school scheme.

**Derivation proposals:** A teach-

ers' task force was suggested yesterday by Mr Terence Casey, general secretary of the National Union of Teachers (NUT) and its masters, 'Union of Women Teachers'. He added that the union had asked Mrs Williams to seek Cabinet permission to allow teachers to be redeployed to teachers to work in deprived areas, as in Northern Ireland and Scotland.

Under his scheme a local authority would be able to redeploy teachers to the schools to strengthen the teaching force in its difficult areas and replace them by engaging unemployed teachers, with the Department of Education and Science meeting the cost of the scheme under the powers of the Local Government Grant (Social Need) Act, 1969. That would help areas in need and ease the unemployment problem of 20,000 unemployed teachers.



**By Our Arts Reporter**

The new editor of *Punch* was William Davis, 39, who had been writing for the magazine since 1891, and had been its assistant editor for 10 years. The news that Mr. Alan Coren, scourge of the Admiralty and chronicler of the activities of President Carter's mother, was to be the new editor, was in effect a foreboding omen. Mr. Davis was published in the *Sunday Times* just 24 hours before it was due to be announced officially. Mr. Coren was 39, a present deputy editor, taken over at the end of 1989 from Mr. Davis as the eleven-year editor of *Punch*, which was founded in 1841. Mr. Davis was the youngest assistant editor of the magazine at 24, having contributed to articles on America before joining the staff. Mr. Davis was to be the new editor for the past nine years, but he had been asked to request to concentrate on his own publishing company, but he will still write regularly for the magazine.

reflects the predilections of its editor. *Punch* thrived and prospered under Bill Davis because he brought a topical, political, more aggressive profile to the magazine.

More jokes and less politics is likely to be the effect of the change of editor.

*Punch* has only two staff writers apart from Bill Coren: David T. Karp and David T. Karp. They get about 500 manuscripts a week from people trying to be funny. But humorous Bill Coren points out, is a curious business; people accuse *Punch* of not having any new ideas and he suspects there will be more literary humorists.

His own writing activities may have to be curtailed because he wants to make total commitment to the magazine. His new contract is steady at \$2,000 for a couple of years, while several of its competitors' figures have fallen quite heavily.

One of the difficulties, he says, is that so many new papers go for features rather than for humor. He has been writing for *Life*, *Time*, *Newsweek*, *Playboy*, *House* and *Benny Green*. He has, he says, love, respect and admiration for the great national humorists, but there are not often treated with the respect that they get in the United States.

On October 1, however, the council's decision was reversed at \$400,000, on which they expect to have industrial deductions applied, leaving a final rate bill of only \$200,000. The council is not sure how their assessor made his calculations.

"We are in negotiation with the council and do not wish to prejudice our excellent relations with the council," a spokesman said. He added that the difference between the two assessments left a margin for negotiation.

According to Mr Ronald Gilbert, director of finance for the council, the Orkney rates have not yet received a penny of benefit, although the company would have to pay a proportion of the cost of maintaining a road until appeal procedures were exhausted and a final settlement reached.

It is likely that the case will go before the judges at the Lands Valuation Appeals Court.

late frost or spring frost. The latter is usually short-lived. Maize is so susceptible to pick tomatoes at Christmas.

In his opinion this has been the worst outdoor tomato season since 1955. The only consolation is that it is perfectly possible to ripen a tomato off it has been picked, although the flavour will be slightly poorer than that of one matured on the plant.

Gardening authorities agree that the way not to ripen green tomatoes is to place them on windowsill in the sun; the reason is that the heat causes them to shrivel them up. What most growers need to turn them red is good whiff of ethylene gas, by-product of petroleum manufactured by ICI and British Petroleum. The gas is a very lucky chance it is also given off naturally by the tomatoes themselves.

The ideal ripening environment is a warm corner with a

The Scottish Tourist Board will grant 15.5 per cent of the capital costs incurred in building a new festival theatre at Pitlochry, to a maximum of £200,000. But the chairman of the Pitlochry Festival Society, Mr James Shaw Grant, said the tourist board must be satisfied the project is fully financed.

**By a Staff Reporter**  
People living in remote areas of Hereford and Worcester who have never had a newspaper delivered will benefit from a service that starts today.

By Kenneth Gossling

The BBC could be destroyed if the Government, however idly, advertently, failed to give it the freedom to negotiate on pay-anomalies created two years ago, said Sir Charles Curran, the former director general, said in a farewell interview.

"If they want to destroy us," he said, "all they have to do is to keep us in a strait-jacket". The only way staff could be held was not by what could be done this year but by clearing anomalies.

certainly until the end of his presidency of the European Broadcasting Union next year.

He is a skilled negotiator, engaged at present in negotiations over the World Cup in 1990 and the World Cup in 1994, and is a member of the international governing body of football, prefers a direct deal if it can get it; "so much easier to collect the money that way."

His main job will be as head of Visnews, now the leading World newswires agency, which developed from the British

People would sooner say with the BBC, but only if they felt they could trust the corporation to play fair by them.

He repeated the remarks made in the interview recently when he said that for the first time the BBC was running towards the maximum permitted deficit of £30m; but even that was less serious than he feared that the present licence fee was adequate only for one year.

"Once you start running into debt," he said "it starts creeping up and it begins to go at the rate of £3.5m a month. If you start a new year with £20m, there is then another 20 months to go. I do not think it is likely to happen, but I think it will be jolly close."

One heartening sign was the continuing switch to colour television.

Colour television was now accepted, at 55 per cent of all licences, might rise to 80 per cent by the end of next year.

"The one thing I am waiting for and everyone else is waiting for in a different sense—is the wedding of Wales's wedding. Princess Anne's wedding is a hump-up, although they did fall off afterwards."

On the future of broadcasting, Sir Charles said he did not see the probable break-up of the BBC would have any purchase; nor would there be an open broadcasting authority to run the fourth channel by the end of the year, as suggested by the Annan committee.

"This is because it does not have a satisfactory money base. It could not exist on its own, they could not devise one in the six months' discussions following Annan there was a general admission that Annan's committee was right. The fourth channel could not be simply handed over to the IBA without some form of limitation."

But Sir Charles said he was at the BBC for the time being.

**Commonwealth** Newsfilm  
Annals: 20 years ago to snap a complete American takeover of television news traffic.

It has a British staff of 450, with as many cameramen overseas. It is now moving into satellite distribution.

Satellite broadcasting might start experimentally early in the next decade, Sir Charles said. All the obstacles seemed capable of solution but the big difficulty was what you do with it when it is the kind of programmes that could be provided governed the number of receivers sold.

It was necessary either to offer a different and attractive product, or to make it technically new.

"If you spend money to persuade people to buy sets you increase the unit cost of each hour of television."

The development of the live video tape or similar system for greater flexibility in reporting news for television, was nearer.

"Gathering and editing news on live tape could mean a reduction in cost and better quality, but not much because of what is shown but what you can afford to throw away," he said.

Sir Charles is gathering and editing his speeches into a book on the philosophy and practice of broadcasting, which should be ready by March. He is not, in spite of pressure, to write his memoirs.

There could have been no tribute to him when the delivery of Lord Annan's a Granada Guildhall lecture during the summer.

"As director general," he said, "Sir Charles will go down in history for his role in the war. He was the master of all the complex reports and material that passed beneath his gaze. The committee which investigated his role should for a moment that he understood the implications of any question almost before it was asked and his explanation at his fingertips."

Continued from page 1

For others, barley is the most satisfactory crop. A grower in West Lothian reports: "Barley has certainly been the crop of the year in this area, especially the variety Golden Promise. It was sown early, harvesting 75 tons a hectare."

A contributor who farms about 100 miles farther north says: "Despite wind losses, probably the very best, although late, yields for 20 years."

Another Scottish contributor, who farms the money belt, speaks of "the best quality and most even yields for some years."

Many English and Welsh arable farmers have been less fortunate, and many crops failed to recover from the high

Potato growers, with every prospect of high yields of a crop the best quality, believe that prices will be so high that they will inevitably make a loss.

A Scottish grower added an compromising message to his crop of potatoes: "The Scotch certified seed are getting the highest quality in Europe," writes. "If the buyer looks at the production of the Scotch farm he should be in a position to pay a premium to the Scot grower. If this premium is forthcoming, the Scotch grower can expect to have a lot of variable quality."

The table below shows the price index of the principal crops in Britain compared with the previous 10 years and the 10-year average (1947-56) for each crop.

	W (wheat), S (barley), O (oats), P (potatoes), S (sugarbeet).
1957-58	100
1956-57	100
1955-56	100
1954-55	100
1953-54	100
1952-53	100
1951-52	100
1950-51	100
1949-50	100
1948-49	100
1947-48	100
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1944-45	100
1943-44	100
1942-43	100
1941-42	100
1940-41	100
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1931-32	100
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1929-30	100
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1815-16	100
1814-15	100
1813-14	100
1812-13	100
1811-12	100
1810-11	100
1809-10	100
1808-09	100
1807-08	100
1806-07	100
1805-06	100
1804-05	100
1803-04	100

[illegible]

The General and Municipal Workers Union has negotiated a "generous" paternity clause, which includes a sick pay agreement, for employees of Galleon Road Chef, the motorway caterers.

Under the deal male members of the staff with more than two years' service will be entitled to 10 days' paid leave during a period six weeks before or six weeks after the birth.



## 'A Glimpse of Sicily'

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Telephone 01-734 2411. Telex 24870.**

Monday 3rd October, 2.30pm-6pm  
Tuesday 4th October, 10.30am-6pm  
Wednesday 5th October, 10.30am-5pm  
Thursday 6th October, 10.30am-6pm  
Friday 7th October, 10.30am-2pm

**Organised by the Italian Institute for Foreign Trade  
On behalf of the Trade & Industry Department of  
the Sicilian Regional Government.**



هنا من الابل

## LABOUR PARTY CONFERENCE/BRIGHTON



Callaghan talking to a skateboard enthusiast during a stroll on Brighton seafront yesterday with Mrs Barbara Castle and Mr Michael Foot.

## Anti-EEC ministers reaffirm their opposition to direct elections

Mr Shore, Secretary of State for Environment, and Mr Orme, Minister for Social Security, expressed opposition last night to direct elections to the European Parliament. Their speeches, and statements by Labour opponents of the EEC, were the first of the Labour Party's body of anti-EEC opinion to be made public.

The statement was read to and ministers were speaking at a meeting in Brighton of the private party organization for those opposed to the EEC, the Common Market Safeguards Committee.

Mr Shore said the Government's response to the Prime Minister's letter read by Mr Nigel Arnes, MP for Newham, South, was "welcome".

He said that part of the Prime Minister's letter calling for an increase in parliamentary control of the EEC, but only if this was done by the House of Commons, was "welcome".

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Reports by Alan Wood, John Winder, Bernard Withers, Geoffrey Browning and Brian Moore, of our Parliamentary Staff.

Minister's undertaking, all members of the Parliamentary Labour Party should retain the right to a free vote on any forthcoming legislation concerning the EEC assembly.

We also note the Government's intention to hold a referendum on the CAP (common agricultural policy) and call on the Government to bring forward proposals in line with the recommendations of the NEC statement to conference.

Mr Shore told the meeting that people in Britain now favoured an alliance view of Europe, were sceptical about the Community, and were deeply opposed to union in Europe.

He said that the Government's view of Europe that people with such opinions should seek to change the balance of the four main institutions of the EEC: the Commission, the European Court, the Strasbourg assembly, and the Council of Ministers.

Only the last was firmly rooted in the alliance view of the Community and in the continued primacy and supremacy of separate nation states.

The Strasbourg assembly would change in character with direct elections. "It cannot help but become an instrument for the propagation of European union."

That, of course, is one major problem with direct elections. All the more reason therefore why it should not be allowed in its functions and powers to challenge the authority of national parliaments, why it should never become a legislative and should always remain a consultative body.

There had to be a big improvement, he added, in the arrangements so that control and scrutiny of European legislation by the British Parliament could be made effective.

A policy of cooperation and alliance with democratic European states pointed unmistakably to the conclusion that Portugal, Greece and Spain, "all recently liberated from fascist and military rule" should be admitted to membership of the EEC.

But many in Europe opposed enlargement because they knew the addition of three states was bound to arrest still further the weakening thrust towards union.

For Britain, however, the fact that enlargement meant greater diversity rather than greater uniformity could only be welcomed.

And if the nine became twelve it was difficult to believe that the question of still wider membership, particularly with Britain's old friends in EFTA (European Free Trade Association), would not arise.

A long road had been travelled since 1972 when, in the euphoria of the Paris summit, Mr Heath and the other European leaders had pledged themselves to transform the whole complex of their relationships into "a European union by 1980".

Mr Shore was applauded when he said: "That is not going to happen."

Mr Orme said that people in Britain and in Europe recognized that the EEC could not continue on the present basis, and that was why they opposed direct elections.

"I do not want to see a parliament created which would take away some of our national rights from our own Parliament." Those who had won the referendum on EEC membership were now more on the defensive than those who had lost.

## Devolution seen as giving MPs more power

Although it had been unjustly accused of moving towards a corporate state, the Government had done more to restore power and authority to the House of Commons than any other Government he could recall, Mr Foot, Lord President of the Council and Leader of the House of Commons, told members of the Scottish and Welsh regional councils of the Labour Party in Brighton yesterday.

It was the Conservatives who had been moving towards corporatism, he said.

The two Bills on Scottish and Welsh devolution would be introduced "first at the beginning of the new parliamentary session in November, Mr Foot promised. We are trying to restore in Parliament some of the powers taken away by the previous Conservative government. Where the previous government was moving towards something which could be described as a corporate state, we have set our sights in the opposite direction."

Part of the movement away from the corporate state was contained in the proposals for devolution. Mr Foot said that the Scottish devolution Bill was being drafted.

Mrs Helen Liddell, secretary of the Scottish Council of the Labour Party, said the Government would have to face a general election if the Scottish devolution Bill was defeated.

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## The rot of political organization and participation in Britain

### Disappearing agents a threat to salvation

By Fred Emery  
"Could you find many?" a top Labour Party officer interjected wryly as I recounted a journey round the country calling on party people. He did not mean voters, but agents.

It is a comment on the rot of political organization and participation in Britain, as our ruling party opens its annual conference in Brighton today, that Labour has the fewest paid agents since 1946. There will probably be fewer next year in spite of the imminence of an election.

There are 86 for the 623 constituencies the party usually contests, according to Labour press officers. Much the same is true of the Conservatives. The reason given by both is that funds have dried up.

Certainly Mr Ronald Hayward, the Labour Party general secretary, thinks he was earning more on the 1970 he got as agent in Chipping Norton in 1948 than the £2,700-£3,000 annual scale he is to have today (plus London weighting). He even maintains that he would prefer able people not to sacrifice better pay for an agent's lot.

It is not, it need hardly be emphasized, through some access of voluntarism that full-time agents are no longer needed. With aging, indeed allegedly "rotten borough" agents, and figures, they are probably crucial in trying to save a mass party from tiny cells of activists, assuming salvation possible.

Reforms, dare one say primary-type elections, might galvanize interest, but that is not exactly what the party has in mind.

Given that roughly nine tenths of Labour's money comes from trade unions, virtually all of it through "affiliation" subscriptions which many ordinary union members relinquish in pay packets without thinking, some probably without even knowing, it is rather odd that the wealthiest unions do not go the rest of the way and finance the party entirely.

If membership totals are illusory, there are at least candidates enough. For the Stretford by-election alone, 100 persons are said to have applied (and still it was lost). For the general election virtually all vacancies are filled, with some 320 prospective candidates selected to join sitting members in the contest (not counting those recently "dumped").

Of those prospectives, two thirds, according to a party breakdown, are first-timers, and well over half the 320 are under 35. Were an election suddenly sprung, the party would have an election fund of only some £80,000 when, considering inflation since 1974, it would prefer to have £700,000, having spent £225,000 on the election in February and October 1974. It counts, of course, on the unions providing the balance.

Considering the "Newspaper" heralding this week's business "automatic reselection" state aid to parties... entryism", the political agents and officers are much more down to earth. They expressed relief, it is not thanks, for the Lib-Lab pact if only for the respite it gave before the next election.

From Sheffield to Leeds, Newcastle upon Tyne, and elsewhere, did not hear a word about the European Economic Community either. The talk was of the election.

Prices, tax reductions and pay rises were the main issues, with a shambled admission that unemployment comes a poor fourth even in Scotland. It is not that people accept present unemployment levels, party workers say, but that they feel the unemployed are well enough off, with supplementary benefits.

I was told repeatedly that everyone wanted moderation in pay settlements as long as "prices come down" (by which was meant got up less blatantly). My meetings came as the holidays ended and euphoric took hold in popular newspaper headlines, seducing provincial officers to believe the corner had been turned.

Even with things getting better "I can't promise Jim Callaghan any more than 37 seats", was the blunt assessment in Leeds from the blairist Harold Sims, the party's widely respected Yorkshire regional organizer. That is only one more than at present; it assumes Labour will get through in the margins and capturing only one from the Liberals.

At Gateshead, headquarters of the nearly all-Labour North-east, where the Tories have more councillors than Labour in each of the three constituencies, they are confident of rallying the loyal rank and file including wayward Workington on the other coast.

lost party workers say, by sloppy default a year ago. But I found that the Tories had been in the country know perfectly well that we were wise to do it. We should use the time we have made available by it in order to prepare for the moment when we can get a full majority.

He acknowledged that the anxieties and concerns of party members were deep and strong, especially when there was high unemployment. "That does not alter the fact that we can hold our movement together and overcome the problems. It takes some nerve and it means that there are moments when we have to choose how we are going to avoid playing into the hands of the Tories."

If we use our brains and intelligence in that respect, we can prepare for the time when a general election is chosen by Jim Callaghan. We can win a full majority when that chance comes. That is the prize set before us, not only in the interests of the Labour movement, but the country as well."

Mr Ronald Hayward, general secretary of the Labour Party, was cheered at the session when he announced that the national executive committee would be recommending the conference not to support direct elections to the European Parliament. But that would be a matter ultimately for the Government to decide.

Callaghan "manoeuvre": Mr Callaghan's proposals for a radical reform of the EEC are "just a manoeuvre to head off a clash with his extreme Leftwing". Sir Ian Gilmour, the Tory defence spokesman said on Saturday (the Press Association reports). Sir Ian recalled that Labour fought the last election on a policy of "fundamental renegotiation" of the EEC and Mr Callaghan as Foreign Secretary was responsible for that.

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## Two documents form basis of conference agenda

Debates and votes on the various policy issues to be considered by this week's Labour Party conference in Brighton will be linked to relevant sections of the national executive committee's 1977 conference campaign document and the latest TUC-Labour Party liaison committee document. Voting on both publications will take place on Friday.

Business at the conference, with the names of speakers for the NEC, will be as follows: Today: Morning: Economic strategy and prices (Mrs Barbara Castle); Mr Healey, the Chancellor of the Exchequer, will also speak. Afternoon: Unemployment and youth unemployment (Mr Wedgwood Benn); rural areas (Miss Joan Maynard); Tomorrow: Morning: Parliamentary rights (Mr R. Tuck); energy (Mr Benn) and pensions (Mr Jack Ashley).

## Prime Minister's letter 'turning point' on Europe

The Prime Minister's letter to the National Executive Committee of the Labour Party about Britain's membership of the EEC represented a watershed in the Labour movement's attitude towards Europe, Lord Thomson of Monifieth, a former EEC commissioner, said at Brighton yesterday.

An historic shift could take place in the Labour Party about how to make the best of the European Economic Community, Lord Thomson, chairman of the European movement, told a meeting organized by the Labour Committee for Europe. Pro-Europeans in the Labour Party would respond positively to the Prime Minister's approach without any quibbling about the small print, he said.

Lord Thomson criticized the NEC's statement on Europe, describing its attitude as self-pitying and protectionist. "What was heartening about the Prime Minister's letter was that at the beginning he put the question of Britain's membership firmly in a worldwide geographical context", Lord Thomson said.

## Labour ask for cash

Trade unionists on Saturday were asked to give more to help the Labour Party's financial crisis. The party is making a £1-a-brick appeal for its new £1.5m headquarters in south-east London.

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## Liberal alliance offers poll prize, Mr Foot says

The pact with the Liberals offered Labour the prize of a full majority at the next election, Mr Foot, leader of the North-east, said last night.

At a question and answer session before the Labour Conference he defended the alliance when he was asked to comment on Mr Steel's claim that the pact had done more to hold back the left than the right-wing of the party had done in 20 years.

He said: "We were right to make this arrangement when we did. I believe that the vast majority of the Labour movement in the country know perfectly well that we were wise to do it. We should use the time we have made available by it in order to prepare for the moment when we can get a full majority."

## Mr Orme heckled

Socialist Workers' Party members interrupted Mr Orme at a Tribune group meeting yesterday with cries of "fascist" and "murderer" over his period of office in Northern Ireland.

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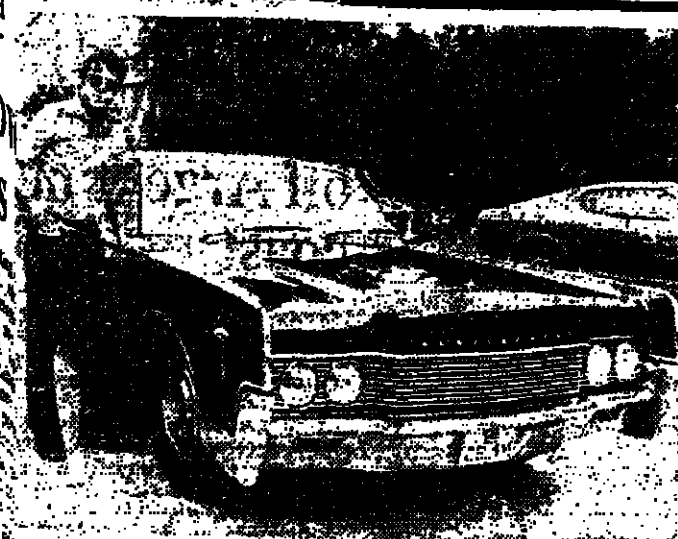
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the 1990s, the number of people in the world who are illiterate has increased from 1.2 billion to 1.5 billion. The number of illiterate people in the world is projected to reach 1.7 billion by the year 2015. The number of illiterate people in the world is projected to reach 1.7 billion by the year 2015.



## WEST EUROPE



...of safety: An armoured and bulletproof car that belonged to President Lyndon Johnson is available for hire to party-minded West Germans by the Schleyer kidnapping and similar outrages.

## Rome militant's death rings wave of violence

On Peter Nichols, Oct 2. Sporadic violence today maintained the level of tension which will presumably take on national overtones tomorrow as the funeral takes place in Rome. Riots, whose murder on Friday night touched a wave of disorders throughout the country. Signor Rossi, aged 20, is reported to have been killed by a group of extremists outside the office of the neo-Fascist Movement. He was a militant of the far left, his murder has provoked violent clashes between extremists in many Italian cities. Some 50 people were arrested Monday after a riot in Rome. Clashes were also reported from Naples, Padua, Novara, and Venice and Brescia. There has been gratuitous violence, including the smashing of shop and car windows in Milan, Florence, and many other places. The element regarded as particularly alarming about this outbreak of violence is the response from both sets of extremists to a murder which might well have remained in the limits of Rome's

## Dr Kreisky keeps voters' trust

On Sue Masterman, Oct 2. Provincial elections in Burgenland, one of Austria's nine states, appear to have been won by a resounding victory Bruno Kreisky, the Chancellor. With most of the votes, his Socialist Party's seat in the provincial assembly from three to four or five. The Socialist victory comes in the midst of rumours of devaluation, a slump in the tourist trade and a knowledge that stringent economic measures were about to be announced. Details of the vote were held back until after the voting. It is now known the measures will include higher taxes on cars and such luxuries as fur coats and alcohol. Kreisky, now half way through his term of office, will strengthen his determination to resist demands from opposition People's Party a general election. Last week he said: "The electorate has us here for four years and four years we intend to stay."

## Six nations accept plan to stabilize sugar prices

On Sue Masterman, Oct 2. The world's leading sugar exporting and importing countries last night agreed in principle on a fixed range of between 11 and 15 cents per lb in an effort to stabilize world market prices. The sources said here the agreement was reached at a meeting of government delegates from the three big exporters—Brazil, Australia and India—and leading free market importers—the United States, Canada, Japan. The six got together after a long session of an international sugar conference, which has been meeting here for three weeks to seek an international sugar agreement to stabilize prices.

## Christians try enlist Pope's support

On Sue Masterman, Oct 2. The Pope said the fifth world synod of bishops had a universal significance that was important for the world as well as for the Catholic Church. The synod is an ancient institution, he told about 20,000 gathered in St Peter's for his customary Sunday blessing. "But this gathering of bishops from all regions of the earth every three years is a new thing."

The price of £212 a day includes a driver and body guard. Herr Ulrich Krüger, seen with the Lincoln Continental at Büdes, expects a good return on the £4,300 he paid for it.

warring political factions. In the latest protest move is a general strike call in Rome for tomorrow by Italy's Trade Union Federation. A resurgence of violence in itself was not particularly surprising. Trouble was expected in Bologna last weekend, when thousands of members of extreme left-wing anti-communist "squads" among them the Lotta Continua (Continuous Struggle), met in the Communist stronghold of Bologna to protest against alleged repression.

## Stuttgart lawyer arrested

On Sue Masterman, Oct 2. Herr Arndt Müller, a Stuttgart lawyer, has been arrested on charges of actively supporting a terrorist association. Herr Müller is an associate of Herr Klaus Croissant, defendant of members of the Baader-Meinhof terrorist group, who was arrested in Paris on Friday. A Paris court is expected to examine tomorrow a request by the West German authorities to extradite Herr Croissant, also for "allegedly" supporting a terrorist association. Herr Croissant, who was excluded from the trial of the Baader-Meinhof group on suspicion of conspiring actively with his clients, shipped over the border into France this summer and went underground. Police claim that his Stuttgart office served as an information centre for terrorists. A woman assistant was arrested on Saturday with Herr Müller.

## Karpov in lead with Miles

On Sue Masterman, Oct 2. Tony Miles of Britain and Anatoly Karpov, the Soviet world chess champion, share the lead in the Interpolis tournament after convincing victories yesterday in the seventh round.

## Millionth visitor to Pompidou cultural centre

On Sue Masterman, Oct 2. The Pompidou Centre, which was opened in the heart of Paris on February 2, has received its millionth visitor, not counting school and other groups. The centre, average between 17,000 and 20,000 on Sundays and between 12,000 and 13,000 on weekdays. The visitors can discover the view of Paris from the top of the strange 150ft steel and glass structure, see the language laboratory with its audio-visual refinements, and numerous exhibitions staged on the first two floors, or consult books and newspapers in the library. The centre has got past the initial stage of "novelty", but people continue to flock to it.

## OVERSEAS

## Pakistan lawyers forecast cases against Mr Bhutto could shut off political life for at least a year

From Richard Wigg, Lahore, Oct 2.

Normal political activity in Pakistan appears to have been shut off for at least a year by the decision of General Zia, the military ruler, to postpone indefinitely the general election he had promised for October 18. He announced yesterday that a new election date would be arranged only after Mr Bhutto, the deposed Prime Minister, had been tried on all the criminal charges he faces.

These include a murder case, an abduction case, four attempts of court cases, and a treason case which has not yet started. Lawyers practising in Lahore's High Court agreed that a year was the minimum time the legal processes would take. In addition to the legal normal delays, which General Zia indicated he wanted to be got round, appeals could be made to the Supreme Court.

There are also cases against Mr Bhutto concerning alleged misappropriation of public funds, which are to be dealt with by special courts under a High Court judge. Many politically well informed people here in the capital of Punjab province, were arguing today that Pakistan had slid quietly into its third military regime. General Zia really became the chief martial law administrator last night and no longer an interim chairman of violence, which he blamed politicians for engineering, and that the accountability of politicians to public opinion for

today, with the Army making no special display of its authority. The local commander had ordered all party flags and posters to be taken down and campaign offices to be closed, in addition to the nationwide ban on all public politics. Pakistan People's Party supporters, however, are obviously feeling cheated and waiting for orders from their leaders.

Mr Bhutto, who is under military detention after being granted bail by a civil court, is due to appear before the Lahore High Court tomorrow when the state opens its case against him over an ambush in November, 1974, in which the father of one of Mr Bhutto's political opponents was killed in mistake for his son.

Mr Bhutto was to have appeared this morning in connection with a contempt case, together with Mr Abdul Hafeez Pirzada, his former Finance Minister, but neither were present. The Army, it seems, decided to keep them in a local jail for fear of a public demonstration.

General Zia, who included in his announcement yesterday a warning that the full rigours of martial law would be felt if they were needed, justified his postponement on two grounds: that there was a risk of Pakistan landing in an even greater crisis if the elections were held in the present atmosphere of violence, which he blamed politicians for engineering; and that the accountability of politicians to public opinion for

their actions, as expressed through the courts, must take precedence.

In making his decision, General Zia had to take into account the opposition Pakistan National Alliance, which has participated in the new election campaign.

Faced by a failure to bring out the crowds which has been particularly acute in Punjab in the past 10 days its leaders went to General Zia pleading for a postponement. Earlier, after he advocated a presidential system at a press conference on September 1, the Alliance had become alarmed, joining the Pakistan People's Party in demanding a firm election promise. General Zia gave it to them.

Friday's big election rally in Karachi by the Pakistan People's Party clinched things after the warning signal from Lahore the week before. General Zia did not wait until October 10 before deciding, as he had indicated he would do only on Thursday.

He spoke particularly firmly yesterday on the candidates' declaration of assets, saying these found guilty of embezzlement would not be eligible to fight the elections.

"It will be yet another mistake to allow these people to plunder the national resources once again," he declared, promising that the Army would "clean up things" in this sector, so that the country may get a leadership which may be free of any taint."

## No alcohol for Delhi on 100 days a year

From Kuldip Nayar, Delhi, Oct 2.

Beginning today, Delhi will have 100 "dry" days a year and by 1980 the Indian capital will have complete prohibition. No alcohol may be sold on Sundays, the first and seventh days of every month and all public holidays. The regulation does not apply to foreigners.

The serving of liquor to guests at clubs and at parties given by ministers and government departments has also been banned, with the exception of foreign missions.

Mr Morarji Desai, the Prime Minister, has always advocated prohibition. He said recently that he would not mind if his Government fell on the issue.

The Indian constitution says that prohibition should be introduced, but previous attempts to do so have met with little success. It has been argued that drinking is a matter for the individual, not the Government. Others have said that India needs every penny for development.

The loss of revenue through-out the country, along with the cost of enforcement of prohibition, could reach £1,000m.

In an article in the Hindustan Times, Mr V. M. Tarunde, a former judge of the Maharashtra high court, has said: "When basic problems like unemployment, rising prices and general poverty remain unsolved, it is surely unwise for the Government to be bogged down in another problem of its own creation."

## Coup attempt crushed in Bangladesh

Dacca, Oct 2.—The Bangladesh army today crushed an attempted coup by a small group of dissident soldiers during delicate negotiations for the release of hostages from the Japanese airliner hijacked four days ago. A seven-hour curfew has been imposed in Dacca, between 10 pm and 5 am.

Eye-witnesses said at least six people died in the fighting, which spread to Dacca airport and temporarily interrupted the dialogue between the authorities and the five Japanese Red Army Terrorists. The rebels took advantage of the Government's preoccupation with the hijack to strike at 4.30 am.

The fighting broke out at an army camp near the airport and shooting quickly spread to the airport perimeter. The rebels briefly took control of Dacca radio station to announce that they had staged a successful revolution, but their rebellion was short-lived.

The Government of the President and chief martial law administrator, General Ziaur Rahman, was back in control within a few hours. All the leaders of the Military government were said to be safe, but reports reaching Tokyo said the principal assistant to Air Vice Marshal Abdul Ghafor Mahmud was killed in the fighting.

Air Marshal Mahmud was the chief negotiator with the Japanese hijackers since the airliner landed at Dacca airport on Wednesday.

During the brief fighting the hijackers were told that soldiers might appear near their aircraft, which was then still parked at a corner of the runway, and no attempt should be made to take off.

Air Marshal Mahmud left the airport control tower immediately after the abortive coup attempt and negotiations with the hijackers were temporarily suspended.

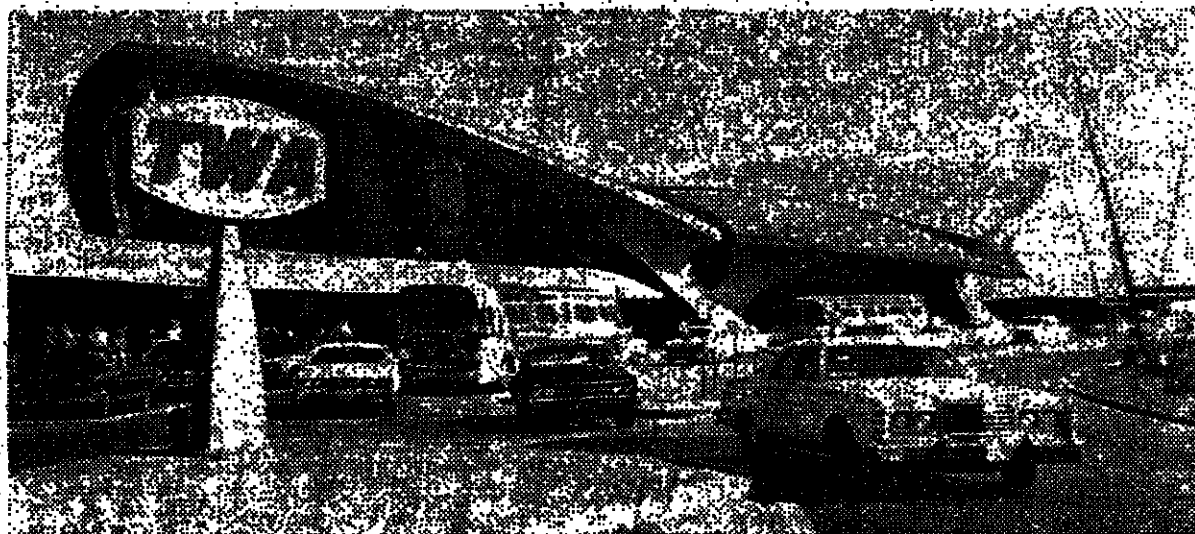
In a radio broadcast later today, General Ziaur Rahman called on the Bangladesh people and armed forces to unite and resist violent actions against the country. He said that some misguided members of the armed forces had opened fire on Government troops in Dacca and caused disturbances throughout the city early today.

The general continued: "The country is facing a crisis at a time when the nation is advancing towards democracy and is also coming to place its firm confidence in sovereignty."

He said he was certain that the people were "conscious of the future of the country". Some disgruntled elements were trying to harm the country's interests, and he called upon the armed forces to observe discipline and forget their differences.

General Ziaur also referred to a similar incident on September 30 in the north-west district of Bogra. Again, "misguided" people had been behind the incident, in which there was some loss of life and damage to property. Reuter and Agence France-Press.

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## No.1 across the Atlantic.

# TWA



The newspaper *Al-Ahram* today claimed that the Soviet Union had changed its position on Palestinian representation at the Geneva peace conference, and was no longer insisting on Palestine Liberation Organization participation, merely a Palestinian presence.

It noted that the statement had for the first time covered fundamental issues connected with the conflict in the region, and said that it contained a clear recognition of the Palestinian nation.

At the United Nations, Mr Farouk Kaddoumi, head of the PLO's political department,

In Syria, authoritative sources said the statement contained some positive points "although the paragraph on Israeli withdrawal is still vague. It does not state clearly whether Israel should withdraw from all occupied territories . . ."

Washington: Influential American Jewish groups reacted angrily. The presidents of 32 Jewish organizations sent a telegram to Mr. Vance, the Secretary of State, expressing "profound disturbance" at the statement.—Reuter.

Thirty Gush Emunim militants went on the Defence Ministry payroll today and began building temporary accommodation for their families in Sebastia, the first of six Israeli military bases in occupied Samaria where the Jewish ultra-nationalists are to settle under an arrangement concluded last week with Mr Begin, the Prime Minister.

**Santos and New York Cosmos players bear a weeping Pelé through the rain**

consequences, because  
defence of our sovereignty  
at stake". A spokesman  
this meant flying on  
trawlers then "rescuing  
many survivors as possible  
they were sunk".  
Although there has in-  
itably been press speculation  
here that the Soviet block-  
sels are spy ships, the story  
wealth of fishery resources  
along the Argentine continental  
shelf would appear a more  
likely explanation.

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wept for the first of many times during the afternoon, and made a short speech saying his mission was now to make life better for children all over the world. Then he invited the audience to join

Interviewed on television after the game, Pele broke down completely, sobbing into his towel but managed to

replacement and are negotiating with Johann Cruyff of Holland. But he will not wear the number 10 shirt because now that Pele has retired nobody will ever wear that number for the Cosmos again.

consequences, because the defence of our sovereignty is at stake." A spokesman said this meant firing on the travellers then "rescuing" as many survivors as possible if they were sunk.

Although there has inevitably been press speculation here that the Soviet block vessels are spy ships, the sheer wealth of fishery resources along the Argentine continental shelf would appear a more likely explanation.

**nders back in  
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Having exchanged views regarding the unsafe situation which remains in the Middle East, United States Secretary of State Cyrus Vance and member of the politburo of the central committee of the Communist Party of the Soviet Union, Minister for Foreign Affairs of the USSR, Andrei Gromyko, have the following statement to make on behalf of their countries, which are co-chairmen of the Geneva peace conference on the Middle East:

1. Both Governments are con-

The United States and the Soviet Union believe that, within the framework of a comprehensive settlement of the Middle East problem, all specific questions of the settlement should be resolved, including such key issues as withdrawal of Israeli armed forces from territories occupied in the 1967 conflict; the resolution of the Palestinian question including

borders with Israel and the neighbouring Arab states as the establishment of demilitarized zones and the agreed stationing in them of United Nations troops or observers, international guarantees of such borders as well as of the observance of the terms of the settlement can also be established, should the contracting parties so desire. The United States and the Soviet Union are

In their capacity as co-chairmen of the Geneva conference, the United States and the USSR affirm their intention through


3. Guided by the goal of achieving a just political settlement in the Middle East and of eliminating the explosive situation in this area of the world, the United States and the USSR appeal to all the parties in the conflict to understand the necessity for careful consideration of each other's legitimate rights and interests and to demonstrate mutual readiness to act accordingly.—Reuter.

When Dr Allin was asked yesterday whether he accepted the validity of the 60 women ordained, he responded that ordination was irrevocable. This was seen as a concession to gain the church body's reconfirmation of him as leader. —Reuter and AP.

**Greek-Turkish**

**Greeks postpone**

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**Cross the ocean  
that lies  
between you  
and a dreamland.**

**mexico**

SECRETARIA DE TURISMO - COMISIO NACIONAL DE TURISMO - MEXICO  
DIRECCION GENERAL PROMOCION TURISTICA - AV. AV. MONTEVIDEO 7, MEXICO

Dr Sarawi quoted Mr Yasser Arafat, the PLO chairman, as having "emphatically asserted" that the Israeli Council for Peace (whose members insist that they remain Zionist) was included among the Israeli "democratic

Dr Sartawi referred to a recent interview on American television in which Mr Arafat had said that the PLO would accept the "basic principles" of the United Nations Security Council resolution 242, including the right of all states in the Middle East to exist within secure borders, if the Security Council would make provision to safeguard the "basic rights" of the Palestinians—

that the PLO would be prepared to recognize Israel if it were to get a sufficiently substantive concession in return—for instance, recognition of its own right to set up an independent state on Palestinian soil.

Mr Faruq Qaddumi, the PLO spokesman on foreign affairs, who was not present at the seminar, told a group of British journalists in London a few days ago that in return for

These would be: "an area of predominantly Israeli habitation which corresponds roughly to that which was earmarked for the proposed Jewish state in the United Nations partition plan of 1947; an area of predominantly Palestinian habitation consisting of the West Bank, the Gaza strip and the districts of Acre and Nazareth; and an area of common habitation consisting of


half-hour meeting that resumption of the inter-communal talks was "a matter of course".

He added that the talks could have significance only if Mr Rauf Denktaş, the Turkish Cypriot leader, "comes up with some concrete proposals" in response to those put forward by the Greek Cypriots.

The two ministers agreed to continue their talks at a later date.

Mr Edward Chapman, Anna's father, believes that Mr Mounts—who pleaded not guilty at his trial—was not the murderer. He has claimed that his daughter was the victim of a political crime and has been seeking a retrial for Mr Mounts in the hope of finding the real murderer.—Reuter.

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## Autumn double hopes high for Hindley

is going to the United States. Individual silver in world championships.  
Red Rum will be present for the

## Love of horses at Royal Family show

nemies, reflecting the Queen's love of horses. The mounted police will be represented, as well as the Royal Canadian Mounted Police, by burnuses, given to the Queen in 1963 and ridden by her at the Trooping the Colour for the first past nine years, and Centennial presented this year. Two horse-shipped tendons from his hock at the penultimate fence across country. Finally Alfred Oakes, who has been the British deputy head coachman and in Canada service for 45 years, will ride two of the famous Windsor gays, Rio and Santiago, who have been bred by the late Duke of Devonshire. In the last event in which Colonel Sir John Miller has competed, helping to win two team gold medals and one individual silver in world championships.











BRIG

turn to those not which are not covered by Saltzman's moderate right method. But these people are successful in the present times. But we certainly bring attention to the limitation in the future unless we do more research and develop the organization we need. The United States would pass this MX programme at last, as one lower apparent improvement. Saltzman's ability to strike fixed Missions and ways the Americans even get obliged to give the 1972 ABN agreement or a invest in a new programme for civil defence that once before 3, might well become a which is the world remember with regret.

**Henry Frank**  
**Defence Correspondent**

# Where have all Labour's social democrats gone?

gone?

turning parties or loss of office if they belong to the Parliamentary Labour Party and those who hope to officiate usually are not likely to offend leaders. Although Wyatt's formally neutral syntax seems to have in balance temporarily in passage, his opinion as to the future of the office, in the pursuit of clarity, lies underlines its later sentence which encircle the clerical in one ministerial line. The course of the democrats in the Labour is to scarce. Frequently know what is right but dare not say it.

Therefore, the argument tints, the next election present the electorate a responsible choice between two trees. For those who are not convinced of the Wyatt provides an answer that chilling does labour's Programme in June 1976. It is, he claims, Margaret Thatcher's exercise of the power of the to a detailed control individual's activities goes of the writer, much to much perhaps remarkable in itself but labels marking a new step towards Margaret's reign.

For his, perhaps Wyatt will undoubtedly

## Geoffrey Smith

[illegible]

these who are able to meet expenses and be comfortable wanting to live marginal and wage.

Every day the flooded with lush advices of all kinds that the masses probably the existence of the market order. Everything is life bit off the top of nothing—or at least nothing for very little by anything in America. There have to be no more.

Thus, being the illic. It is not much the space diversification. Jews stories with federal court and an alleged case of illegal property from a Swiss. Illegal profits were made at the handling of the hoarding, controlling the Chicago market. Every district. Such for the passing were the



At level students seeking further education at schools and colleges. They, through knowledge, should be beginning to formulate political opinions: working teenagers through mere "practical experience" begin in turn to formulate opinions. It is not compulsory to vote, so one can foresee a large proportion of the sixteen-seventeen age group not voting. However, for the benefit of "we" people who do care strongly about the matter, let it please be recognized as something more than "adolescent go-between" and become contributing voting people.

Yours faithfully,  
J. H. HALL  
Kings College,  
Lantern,  
Somerset.  
September 20.















BY THE FINANCIAL EDITOR

## Small business and the banks

Discussing last week the likelihood of the Wilson Committee singling out small companies as an easily identifiable group that financial institutions do not cater for quite well as they should, I suggested that one of the areas that would again come under a microscope would be the role of the clearing banks in meeting the needs of small companies and whether anything should or could be done to sharpen their antennae to special needs of small companies.

Unlike large companies who have a wide spectrum of alternative financial institutions to turn to when money is required for expansion or simply to repair strained balance sheets, small companies have for the most part only their clearing bank to provide general finance.

So even though small companies continue to rely on retained earnings for upwards of a fifth of their requirements, overdraft facilities play a crucially important role for them. In fact, in recent years with the squeeze on corporate profitability, not mention the disincentive of capital transfer tax in ploughing back profits, owing even more of the onus onto their overdraft facilities.

Despite a steady flow of complaints from all companies that their clearing banks are unresponsive, the fact is that the banks have a creditable record, whether because of self-interest or official cajoling, plugging the gaps shown to exist.

From the Macmillan Gap, which was filled by the banks establishing the Industrial and Commercial Finance Corporation, through end-to-end financing, the clearing banks have had some incisive comments about the quality of the clearers' general level of service to small companies; there has been an refreshing willingness to rectify defects, or some time, I think, there has been a wing consensus that at the extreme ends of the financing spectrum for small companies—risk capital and equity investment—are deep-seated difficulties.

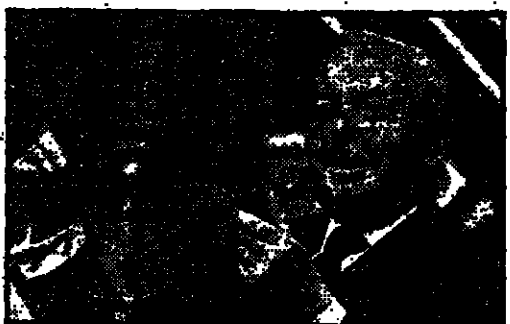
A bank's first responsibility is to its depositors and the kind of risk involved in its ventures is quite outside its ambit. The root drawback in going in for equity or debenture stakes lies in the banking nostrum that lending long and rolling short is a recipe for disaster.

With short-term lending, there has been an unbecoming lack of evidence (from their files) to suggest that the clearers have in small companies short of funds. Certainly during the credit squeeze of the 60s there did appear some truth in the charge that the clearers preferred to service companies at the expense of the small, but with the ending of direct lending controls in 1971 there has been little evidence of small companies being starved of funds for this reason and even when one of the clearers started to get near a "corset" limits earlier this year there were no signs of any squeeze on small firms, let for all the claims of the clearers that

they are now far more attuned to the needs of small businesses—in the shape of special business advisory units such as are operated by Barclays and Lloyds—there may still be certain structural weaknesses that the Wilson Committee may show up. One is certainly that the first point of contact of a small company is with the local branch manager.

However much training has improved, there are persistent doubts about the average branch manager's competence to deal with difficult lending decisions.

Another area of concern among some small companies is the extent to which a local manager's advice is disinterested. The Scottish clearers in their evidence to Wilson indicated that often prospective borrowers were simply not given advice on alternative sources of finance—certainly there are



Sir Harold Wilson: some evidence that the "Macmillan gap" still exists.

precious few merchant banks who find small companies using their acceptance facilities. While there is also a feeling that some companies are shunted into other forms of finance operated by the clearers—leasing, factoring, industrial hire purchase, or even a medium-term loan—at higher rates than previously they could rely on a roll-over overdraft facility.

Again, there is some concern that the clearers take too hard a line on "prudent lending" when assessing credit worthiness. Banks, so the criticism runs, take rather too much notice of a company's realizable assets when deciding overdraft limits rather than looking at future profitability, and rather too concerned with the track record instead of assessing the potential of management.

How far any solution to this lies in importing the kind of credit guarantee associations prevalent in Europe and the United States and how far in the banks themselves relaxing their cautious line is debatable.

What the Wilson Committee should resist is any move to introduce interest rate subsidies for small companies since this would distort capital markets. As with the purchase of any raw material, the cost of money to a small company is bound to be greater without the economies of scale enjoyed by large groups. There will always be a hard-core of frustrated borrowers; it is inevitable and welcome if financial institutions are not to become the soft touch they were in the property boom.

## Debentures on the horizon

All accounts corporate finance departments round the City are now gearing themselves up for an "event". That event, if it is, will be the revival of the corporate debt market—effectively dead now since 1972 when the last batch of debentures was launched on coupons of 10½ to 10¾ per cent.

Debenture yields have been following steadily in the wake of long gilts over the last weeks, with scarcity value bringing them down to little more than 20p over parably dated government stocks.

By Friday evening yields on blue chip debentures were down to around 11½ per cent and the feeling was that a new stock market probably be floated at around 11½ per cent. It may, perhaps, be slightly early still, but the general feeling that 11 per cent is more likely trigger point for corporate issuers. But the conviction is fairly strong that it may not be too long now before the company takes the plunge.

His does not necessarily mean there is going to be a flood of demand for long-term interest finance. Industry is not investing heavily at the moment, while corporate issues are being helped by the falling rate of inflation and could be helped still further by the first six months of this year is now slowly unwound.

There may also be those who look upon short-term interest funds at around 10 per cent interest rate levels, as high risk in the possibility at least of a relatively inflation rate for a number of years.

On the other hand, if confidence in a higher rate of economic growth waxes stronger, it may not be long before investment plans are removed from the shelf and given a dusting down.

Companies that are thinking of stepping up investment may, of course, be increasingly inclined to look to the growing availability of floating rate medium-term finance from the clearing banks. Equally, however, they could feel that it would be better to limit their dependence on the clearers in case an economic recovery and fresh upsurge in commodity prices leaves them with a need for appreciable overdraft finance to fund working capital requirements.

In a more specialist sense, there may be a number of companies that would like to refinance overseas currency borrowings in sterling. This could be especially true were any relaxation of exchange controls to permit speedier redemption of overseas currency loans.

The unknown in all this is the extent to which companies have their eyes on developments in the inflation accounting saga. But companies thinking that inflation accounting is likely to make new loan debt a much more practical proposition in terms of their overall balance sheet profile should probably beware.

Institutional investors may not be taken in that easily. This time round they are likely to be paying considerably more attention to a company's cash flow record and its income gearing.

## Business Diary in Europe: Leyland according to Law

Sh Leyland, expected to be the subject of a row over its use of money, has placed a big bet on this time, with the West.

Covers specialized welding, Leyland is producing the replacement and has gone to the UK of Augsburg, which a contract from Leyland similar equipment worth last month. An automatic welding line worth £4.5m has been ordered from Heller.

Business Diary asked Frank chairman of KUKA UK, as argued successfully for a quarter of the work put out to British manufacturers, for his view on Leyland's vision in buying abroad.

"I think they are the price differential is the delivery is assured. The British manufacturers to their deliveries, but in cases it doesn't work out this is not important. It is to be messaged about."

As to Leyland's efforts, how United Kingdom companies will be supplying KUKA products like heavy presses, steel and aluminium sheet, a Leyland order, he said, that he is also trying to make the German parent company to subcontract work in the case of firms from third countries.

He believes that another reason that KUKA won the Leyland contract is that the German equipment is well tried. Both Mercedes and BMW have installed KUKA machinery.

Law is United Kingdom's adviser to Dr. Herbert Quandt, whose family interests control DWA, the parent company of KUKA, the BMW motor group and the Varta Group, which makes batteries and pharmaceuticals. It was Law, apparently, who persuaded the German to invest in Britain and their manufacturing facilities now include a battery plant at Crewekerne in Somerset.

Law's other activities include being a non-executive director of B. Elliott, the engineering and machine tool group; and a founder member and director of the National Freight Corporation.

Business people, even foreign, are now learning to live with the week-old strikes by assistant air traffic controllers at British airports.

Hubert Trimbach of Trimbach, the family firm of Alsace wine growers was, by the exercise of a little cunning, in London last week with a party of six rivals/colleagues from the other Alsace houses—Leon Beyer, Döpf, Kuesen Bas, Fred Zimmer, Döpf and Irion, Hugel and Gustaf Lorenz, together with a consignment of fine wines.

All borders and bottled alike, got here for a special dinner in London by virtue of having booked seats here and back on at least three different airlines.

They were over here, having concluded an agreement among themselves and with their respective London agents, to popularize Alsace wine. Long an aristocrat of wines, at about £2 a bottle retail Alsace is now no more expensive than many better known white burgundies—and no big price rises are foreseen.

Having for years sold no more than 1 per cent or 2 per cent of production in this country, the Alsacians are now hoping it will be easier to insert their wines into this country than it was their persons.



I've nothing against the EEC, but I'm damned if I'll call 20 million Italian communists my fellow Europeans.

A United Nations publication, *General Development Forum*, has come up with a bright idea that should help both itself—in subscription revenue—and those companies that gain useful, sometimes big, contracts from United Nations development projects in 140 countries.

Development Forum, which deals with all aspects of development and has a combined circulation of 100,000 in six languages, is launching a twice-monthly business edition early next year.

For their \$150 annual subscription companies will receive the periodical's normal content

plus procurement notices giving details of all projects financed by the World Bank and the United Nations development programme. They represent spending now running at about \$500m a year, much of it in outside contracts.

Information in the notices will be enough for drawing up and submitting tenders for machinery and other equipment.

Development Forum needs subscription revenue—the ordinary reader gets the regular monthly edition free.

The Italian Government's efforts to keep public spending within the limits agreed with the Inter-

Hugh Stephenson

## Groping in the darkness

burden of taxation should be shifted as rapidly as possible from direct to indirect taxes.

So, Q&A, the Chancellor is free to cut income tax up to a level which would keep him within his PSBR forecast for this year.

This justification for the coming mini-budget is a measure of the current chaos in established (and established) economics. It is always easy and often unhelpful to point out the logical weakness of the plan, but the position when he is obviously doing his best and when you doubt whether there is anyone else in the room who could play any better. But the present state of economic theory and practice is so bankrupt that the continuous expression of doubt seems to be the only constructive course.

Since last year at least the lines have been that inflation was causing unemployment and that a rough monetary policy should be pursued until such inflation and inflationary expectations

had been squeezed out of the system; that which normal service could be resumed. But it was said at the same time that it would be acceptable, indeed welcome, if overall demand were stimulated by net exports, or by investment. There was no attempt to explain why one sort of demand stimulation would make the battle against inflation work while another would apparently not.

Now Mr Healey is preparing to present his mini-budget as traditional short-term demand management, an early touch on the tiller. Yet the mathematics will be presented in monetarist terms. But no one supposes either that inflation is now under satisfactory control; or that "fine tuning" of the monetary aggregate will have any effect on real activity in the foreseeable future; or that half a billion, a billion, or even one and a half billion of tax cuts is going to have any substantial impact on current levels of unemployment.

One point, however, seems to emerge from this groping in the darkness. If monetarists are even half right and if Mr Healey is even half serious in his monetarism, then the money supply targets for the next financial year must be lower rather than higher than the 9.13 per cent range for this year. For the monetary element of current policy is designed to produce a gradual reduction of inflation to acceptable levels.

This runs counter to a more general view that, since the IMF is no longer concerned about our balance of payments, we can afford a more relaxed regime for the growth of money supply. But if monetary policy means anything, it should involve heavy movement in the right direction.

With annual price rises down to single figures in the first part of next year, money targets would have to be in the 5.10 per cent range, if that arm of policy is to continue to make a contribution to the fight against inflation.

## Cash limits and the shortfall in public spending

Public Expenditure in 1976-77: Outturn compared with previous Estimates

	White Paper estimate adjusted to actual prices: Cmsd 6383 Feb. 1976	Cmsd 6721-11 Feb. 1977	Out-turn in Treasury analysis: Sep. 1977	Difference: out-turn less White Paper estimate: Feb. 1976 to Feb. 1977	Difference: out-turn less Treasury analysis: Sep. 1977
Defence	6,392	6,223	6,173	-219	-50
Overseas aid and other overseas services	1,080	1,170	1,044	-36	-126
Agriculture, fisheries and forestry	1,199	1,050	1,018	-181	-32
Trade, industry, employment	2,824	3,423	2,833	-91	-590
Roads and transport	2,870	2,845	2,842	-123	-103
Housing	4,875	4,810	4,841	-34	-68
Other environmental services	2,555	2,880	2,659	-104	-21
Law and order	1,940	1,955	1,812	-28	-43
Education, libraries, science and arts	8,256	8,108	8,182	-94	-54
Health, personal social services	7,337	7,182	7,108	-229	-74
Social security	11,713	11,239	11,187	-546	-72
Other public services	949	924	896	-53	-26
Common services	355	904	847	-57	-107
Contingency reserve less shortfall in Cmnd 6383	1,746	1,770	1,863	-63	-
	524	-	-	-524	-
Total programmes, excl. nationalized industries	55,415	54,583	53,288	-2,149	-1,317
Nationalized industries:					
(i) capital formation (ie, old defn)	3,959	na	3,402	-557	na
(ii) borrowing from gov. (ie, new defn)	na	812	289	na	-523
Debt increase:					
(i) old definition	7,200	6,500	6,500	-700	-
(ii) new definition	na	1,800	1,700	na	-100
Total expenditure on old definition	66,574	na	63,188	-3,406	na
Total expenditure on new definition	na	57,195	55,255	na	-1,940
	na=not available				

Notes to Table: The first column shows the figures for public expenditure given in the February, 1976, White Paper (Cmsd 6383, table A.1) (estimated 1976-77 out-turn prices including the relative price effect converted to 1976-77 prices). This valuation takes account of both the change in the GDP deflator for 1975-76 and 1976-77 (as shown in *Economic Trends*, July, 1977), and the difference between the GDP deflator for 1975-76 assumed by the Treasury in the construction of the White Paper and the actual GDP deflator for that year as shown by the national income accounts.

Adjustments are also made to the "Trade, industry and employment" and "Roads and transport" programmes in column 1 to make them comparable with the out-turn figures shown in column 3, which include grants paid to nationalized industries (£105m and £73m respectively have been added to the White Paper estimates).

The figure shown for nationalized industries in column 1 represents an estimate of the sum included in the February 1976, White Paper for their expenditure on fixed investment and stockholding only and excludes the small amount of expenditure on the nationalized industries' day-to-day running which has already been included partly under "Trade, industry and employment" and partly under "Roads and transport".

Column 2 shows the estimates of public expenditure given at 1975-76 out-turn prices including the relative price effect in the February, 1977, White Paper (Cmsd 6721-11, table 5.1) converted to 1976-77 prices by the same method as described above.

Column 3 is taken from "Treasury analysis of public expenditure" *Financial Statistics*, August, 1977, table A and B. The estimate of nationalized industries' capital formation has been derived by subtracting the gross domestic capital formation of public corporations other than nationalized industries (as shown in table 5 of the Treasury analysis) from that of all public corporations (as shown in *Financial Statistics*). An allowance is then made for stock appreciation (estimated at £450m in 1976-77), which is not included in the White Paper figures. The value of capital grants from the Government is also included. The resulting estimate is then comparable with the corresponding figure in column 1.

the present financial year in July or December last year. Whereas both the July and December cuts, however, took the form of announced policy decisions and were the subject of both parliamentary and public debate, neither is true of the shortfall.

The obvious question is why expenditure in 1976-77 should still have been overestimated on this scale so late in the day. Potentially it could have occurred either because the volume of expenditure turned out to be less or prices turned out lower than estimated last February.

In fact, the increase in the price of public expenditure on goods and services in 1976-77 was broadly in line with the general rate of inflation, as was assumed last February, so the entire shortfall of £1,500m represents underspending in volume terms. (Similarly the shortfall of £3,400m in relation

to the 1976 White Paper forecast appears only to a very small extent to be a result of a lower than expected rise in relative prices.)

Further analysis reveals that the overestimate was disproportionately concentrated on fixed investment, which appears to have declined by 11½ per cent in volume terms between 1975-76 and 1976-77 as compared with the decline of 5½ per cent estimated in the February, 1977, White Paper. A difference of more than £400m. Over a quarter of the £1,500m shortfall therefore fell on capital projects—which together accounted for only about 12 per cent of total public expenditure—as a time when the construction industry was particularly depressed.

The conclusion of the above analysis has to be that the White Paper estimates of public expenditure formed a wrong basis for making fiscal policy

decisions in 1976-77. Whereas the February, 1976, White Paper forecast that public expenditure would increase in real terms by 2½ per cent over the year, and an increase of 1½ per cent was estimated in the last February, in fact expenditure is now shown to have declined by 2 per cent.

The fact that public expenditure in 1976-77 turned out to be £3,400m less than initially forecast in the February, 1976, White Paper clearly needs to be considered in the light of the system for controlling government spending in operation during the year.

Cash limits were extensively applied to public expenditure for the first time in 1976-77, two thirds of total outlays being covered. Their effect was to replace a "control" system which focused on the volume of spending while largely ignoring both absolute and relative changes in price with one which was concerned only with keeping cash outlays at or below the ceilings imposed.

If these ceilings are held rigid, then the volume of expenditure initially planned can be carried out only if the cost of inputs rises at the same or a lower rate than assumed. More-

over, if authorities spend up to their cash limits, the public sector's demand for available resources actually being the same as forecast is conditional upon an accurate initial assumption about the average rate of inflation over the economy as a whole.

If the assumption is too low, then the public sector will tend to absorb fewer resources than forecast; if it is too high, then the public sector's share will tend to increase.

These inherent features of cash limits were apparent before the system was introduced. The experience of 1976-77 illustrates what can happen if the underlying assumptions are what fulfilled. Although the relative price movement of public sector purchases was roughly the same as assumed in February, 1976, the general rate of inflation was higher (13 per cent as opposed to about 9 per cent or 10 per cent).

Because of this, departments as a whole were forced to reduce the volume of their expenditure in order to keep within their cash budgets, so that the public sector's share was assured in cost terms—its demand on resources—was also less than forecast. Moreover, departments failed to spend up to their cash limits by over £1,000m as shown in the White Paper.

The shortfall in 1976-77 therefore is mainly the counterpart of prices increasing by more than assumed in the calculation of cash limits. But this is not the whole of the explanation: there remains the underspending in relation to cash limits in a year when the squeeze on real expenditure was apparently so acute.

The most plausible explanation of this is perhaps that, since authorities in each case knew only approximately the profile of their expenditure would be over the financial year and could only guess how much prices were likely to increase, they tended to over-estimate, exceeding their cash ceilings by limiting real expenditure from an early stage.

Nevertheless, the underspending does seem to reflect a failure on the part of the monitoring system introduced by the Treasury to act as an efficient early-warning device against untoward divergences from the level of spending authorized. Though it is fair to point out that this was the first time attempts had been made over a wide area to forecast the time-profile of spending over the year, cash limits do seem to give departments an incentive not to signal during the year any shortfall that is likely to occur.

Since next year's budget allocation is largely based on what is spent this year, and since budgets are decided some time before the current year ends, it is always in a department's interest to overestimate the expenditure that remains to be incurred over the rest of the year. The above analysis, however, does bring to light the inherent difficulties of planning real expenditure within a public sector and operating a demand management policy under an inflexible cash limits system.

Terry Ward

The author is a member of the Department of Applied Economics, Cambridge University.

## wiggins group

Construction • Property • Engineering

Results to 31st March 1977

	1976	1977	% change
Turnover	£ 14m.	£ 134m.	+15%
Pre-tax profit	374,145	240,581	+55%
Total dividend	1,5421p	1.35p	+14%

- \* Group has continued in good health and good heart. Will use every endeavour to ensure that this is maintained.
- \* Contract work has made a greater contribution to profits.
- \* Diversifications have made good progress with a useful profit from motor interests. Have joined in on equal basis in establishing a fish farm on the River Test, under Wessex Trout Farms Limited.
- \* Always looking for ways to improve profitability and coverage.
- \* Have an adequate workload and advising on finance has expanded the services we offer in the design and build field.

C. C. Wiggins, Chairman

Wiggins Construct Limited,

57 Hart Road, Thundersley, Benfleet, Essex SS7 3PD



FINANCIAL NEWS AND MARKET REPORTS

Middle East construction orders likely to stay on rising trend

The recent crop of results from the major building companies may have been a little mixed, Higgs and Ready Mixed Concrete were marked up while Wimpey disappointed, but leading stocks in the sector are awarded a firm buy recommendation from Mr Tony Good in Phillips & Drew's latest review of the industry.

He recognises that "the explosive rate of increase of construction expenditure by the oil producing States, particularly in the Middle East, has now levelled off". But construction expenditure in these regions, which has meant so much to companies such as Costain and Taylor Woodrow throughout the United Kingdom recession, "is likely to remain on a rising trend to the end of the decade".

Comment on the sector has usually been prefaced by gloomy prognostications on the effects of domestic spending cuts. Only last week, John Laine was saying as an afterthought to his stated comments with the interim results, that it could not see the bottom of the United Kingdom construction trough.

Phillips & Drew is more bullish. Mr Good states that "there is growing recognition that the current recession in the United Kingdom construction industry is coming to an end, with the possibility of some re-instatement of the public expenditure cuts".

His opinions have been reflected in the market this year and since the firm's last construction review in May, the sector has outperformed the market by 13 per cent.

Despite such support, the firm recommends five stocks.

Brokers' views

John Laine is clipped and the broker points out that net worth of the property portfolio alone is almost equivalent to the current market capitalization and there are also net cash resources of a further 50p per share.

Costain's prospective p/e still appears to stand at a 15.20 per cent discount to the market average, which, coupled with the promise of a trebled dividend (if permitted), "suggests

that the shares remain undervalued".

Marchwell and Moviem are also recommended on strong net cash positions, and improving order books, while French Kier is expecting a sharp fall in net finance costs—a rising trend in underlying profits and the prospect of a fully restored dividend.

The broker has also taken a look at the Costain-Taylor Woodrow joint venture on the Dubai dry dock project. Mr Good feels that margins here could be greater than the 6.9 per cent achieved on the individual companies' work elsewhere in the Middle East.

He thinks that the venture's margins could be around 9 per cent since the staff of both companies are working for the venture which is not therefore fully bearing the entire management costs of the contract.

In which case the partners might share a total profit of more than £40m from the original contract value of £280m. Some £6m should be coming through this year and the annual total might climb to £10m by 1980.

Ray Maughan

Thomson, Sears, EMI, S. Pearson and Grattan

**MONDAY**—Interims: Advance Laundries, Beaton Clark, City of London Brewery, Curry, Dink Group (unaudited), Eyre and Co Hides, Freeman (London, SW9), Int Combustion Hides, Marshall Cavendish, James Neil Hides, Sheffield Twist Drill and Steel, Wolstenholme Bronze Powders, Wood and Sons, Farnals: Camp, Cradley Printing, Ramat Cooper, Perry Lane, P and O, Reed Executive, Sanderson Keyser, John Swire and Sons, Farnals: Thos. French and Sons, Herrburger Brooks, Hunt and Moscrop (Middleton), Lawrie, United Bank, Switzerland, Scottish and Continental Inv.

**TUESDAY**—Interims: Avey, Bankers Inv. Tr. Buzel Pulp and Paper, Burnside Inv, Cape Inds, City Hotel, J. Compton Sons and Webb, Grattan Warehouse, Helene of London, Jove, Inv Tr, Office and Electronic Machines, Sears Hides, Selin.

Results this week

court, The Thomson Organisation, UDS Group. Final: Macallan-Glenlivet.

**WEDNESDAY**—Interims: J. E. England and Sons (Wellington), Hiltens Footwear, Jove, Cooper, Perry Lane, P and O, Reed Executive, Sanderson Keyser, John Swire and Sons, Farnals: Thos. French and Sons, Herrburger Brooks, Hunt and Moscrop (Middleton), Lawrie, United Bank, Switzerland, Scottish and Continental Inv.

**THURSDAY**—Interims: Austin Reed, Beaufort Group, W. Cammings, Clive Discount, W. and J. Glossop, Norman Hay, Holt Lloyd, Moviem, Warner, Wright and Rowland, Farnals: Amal Tin, Canadian Overseas Packaging Inds, Capesale, Cope Allman Int, EMI, English Assoc of American Bond and Share Hides.

**FRIDAY**—Interims: Ash and Lacy, Bourne and Hollingsworth, J. W. Cameron, Moorhouse and Brook, Pearson Longman, S. Pearson and Son, Provident Life Association.

South Crofty offers a welcome extension for UK investors in tin

Estimates of the premium which the South Crofty issue will attract range from an extraordinarily pessimistic three or four pence to 20p, with most going for 10p plus, and you can take your pick when it comes to how many times the issue will be oversubscribed—there are offer of only 50m shares on offer, of which 500,000 are preferentially reserved for employees.

The excitement generated by the re-launching of South Crofty is based firstly on a hard-headed analysis but secondly on nostalgia. The offer price is a better price than very low while it is thought to be the first base metal mine in Britain to go public since the other Cornish tin miner, Geavor.

Apart from anything else, South Crofty offers a welcome extension for United Kingdom investors to go into tin without having to go through the dollar premium. Currently there are only St Piran itself, Geavor and Coppercliff—there are a couple of Malaysian mines which have not yet changed domicile, but the impending change is already built into the share price to a certain extent.

But St Piran shareholders are being somewhat shabbily treated. Selling off 35 per cent of Crofty, which produced 86 per cent of the group's earnings last year, is a major change in the status of the group and yet shareholders have still to be formally notified of the sale.

It is possible to argue that the net effect of the sale is not that great. If the £2.6m proceeds had been put on deposit last year's earnings would have

Mining

dropped by about 16 per cent. The sale will totally destroy St Piran and leave it with some useful room for manoeuvre and its stated desire to expand.

However, shareholders who bought into the company, say, earlier this year on a particular view of the tin price are unlikely to be enamoured, for shareholders who have bought St Piran for its building activities—there are plenty of other and purer investment opportunities elsewhere.

Desmond Quigley

Freight report

It now seems likely that Saudi Arabia will join in the oil production cutbacks under way by members of Opec if recent statements from Saudi officials are to be believed.

This move is being taken to counter the strong possibility of a crude oil surplus developing in Europe. According to one source Saudi Arabia will reduce its output by 700,000 barrels a day, equivalent to about 8 per cent of the country's current output.

Depending on the size of production cutbacks and their timing of implementation, the Opec action could in the long run prove to be very positive as far as the tanker market is concerned. However it can also provide the incentive for more owners to put their tankers into full lay-up and for the practice of slow steaming to become more widespread.

As to last week's market performance, the former Mediterranean sector eased back a little, in terms of the volume of business arranged, although the level of inquiry remained high. Caribbean trading also maintained a steady pitch and some rate improvements were seen as a result.

David Robinson

Asda wants clearer policy on superstores

By Our Financial Staff

Commenting on last year's stores trading he says that in the first eight months of the year it was at an abnormally high level.

On the milk side sales have been maintained in spite of further price increases.

The group has also been able to raise sales of milk and dairy products and it is hoped that this year negotiations with the government for the final transition to harmonise with the EEC will be completed.

The company is dedicated to the continuance of door-to-door milk delivery which is "without doubt" the reason for very high consumption in this country. Half of the milk produced by farms goes to the liquid milk market which is the highest proportion of any country.

It is also the company's view that sufficient supplies of liquid milk for manufacture must be maintained so that an adequate return on capital invested in buildings and plants can be realised.

The chairman says Asda could produce large amounts of butter and cheese and this, in itself, would reduce imports.

Quebec plans to raise \$75m

The Province of Quebec plans to issue US\$75m bonds due 1995 on the international capital market. It also intends to apply for a listing of the bonds on the Luxembourg Stock Exchange.

A monetary sinking fund will be set up to produce an average life of around 13 years and current market conditions indicate a coupon of 9 per cent payable annually.

Managers for the issue are Credit Suisse White Wield, SG Warburg, Knechtbank Luxemburg, Hambro, Credit Lyonnais, United Bank, Switzerland, Swiss Bank Corporation (Overseas), Levesque, Beaulieu Inc, Societe Generale, and Societe Generale de Banque SA.

The bonds will not be registered under the 1933 United States Securities Act and may not be sold directly or indirectly in the United States. They will not be offered or sold in Canada.

Chase Manhattan Asia is arranging a \$75m syndicated loan for Taiwan Power, according to banking sources in Hong Kong.

Fitzwilton stages strong rally

Continuing the recovery reported after six months Fitzwilton, the Dublin-based conglomerate, cut its pre-tax loss for the year to June 30 from £1.96m to £567,000. Sales fell from £68.6m to £40.4m.

Mr A. O'Reilly, deputy chairman, says the year saw a "radical improvement" in the fortunes of the company, which has a number of divisions. A new carton manufacturing division has been opened at Dufkinfield.

Last year the group invested £82,000 in capital projects and machinery which, says the chairman, reduces continuing confidence in the programme of expansion and modernisation.

The deputy chairman goes on to say that the outcome of the present year in terms of profit will be determined by the trading results of the textile division together with those of two important associated, Independent Newspapers and Goulding Chemicals.

Parker Timber's turnover up 12.5 pc in first five months

Turnover in the first five months of the current year at Parker Timber was 12.5 per cent higher and present trading is "quite satisfactory", writes Mr K. Whitty, chairman, in his annual review.

Parker International has the largest order book in its history and its storage and handling divisions are up to capacity. In Deptford major plans are under way, including three new factory buildings and a new saw mill which will increase the efficiency and capacity of the timber and plywood divisions.

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Matthew Hall forms international company

Because of increasing international activity, Matthew Hall has decided to form a subsidiary company to coordinate group sales, average contact and entry into overseas markets and pass on international intelligence.

To be known as Matthew Hall (International) Development, the new company will have as its chairman Sir Rupert Speir, chairman of the group.

The group currently has a very healthy and expanding order book and service and management contracts worth in excess of £200m have been won in the United Kingdom and overseas during the first nine months of this year.

The group says that with the inclusion of Sir Peter Hayman, a former High Commissioner for India, Mr. Andrew Keir, MP, the top level diplomatic and political liaison with governments of countries in which it operates will be greatly enhanced.

Net earnings almost double at Hamanex

It looked as if Hamanex Corporation, the big Australian group, would do well in 1976-77 and this has been done. Sales soared 56.1 per cent to \$110.32m, propelling profits by 73.5 per cent to \$A6.16m (about £3.8m), easily a record in the year to June 30.

With the tax charge only 1 quarter of last year's, earnings doubled to \$A4.7m, or \$A2.38m. The total payment rises from 5 to 6.5 cents. The board is confident that Hamanex will go on growing, though at a "more normal" pace. Hamanex is in photographic audio and leisure goods.

Interest rates cut will aid Beaumont

Over the half year to March 31 property revenue of Beaumont rose 10.5 per cent to £667,000 from £603,000, a result of rent reviews and renewals.

Income from property trading fell from £38,000 to £21,000, but total income rose from £716,000 to £782,000. After interest and tax net earnings stood at £24,000 against £14,000.

Sir Cyril Black, chairman, says that in the second half year property revenue and trading should show increases while the reduction in bank rate will do further reduce interest payments.

Educational & Public Appointments

**Girton College Cambridge**  
Applications are invited for three  
**RESEARCH FELLOWSHIPS**  
open to graduates of any university and suitable for three years from 1st October 1978. The research fellowships are in the fields of: (a) the history of the English language, (b) the history of the English literature, (c) the history of the English thought. The fellowships are held in the Department of English Language and Literature. The fellowships are held in the Department of English Language and Literature. The fellowships are held in the Department of English Language and Literature.

**University of London**  
**SHELL CHAIR OF MATHEMATICS**  
CHIEF OF COLLEGE - TENABLE AT  
Applications are invited for the Shell Chair of Mathematics, which is a tenable position at the University of London. The chair is held in the Department of Mathematics. The chair is held in the Department of Mathematics. The chair is held in the Department of Mathematics.

**University of Bristol**  
**DEPARTMENT OF DENTAL MEDICINE**  
Applications are invited for the post of Consultant Senior Lecturer in Dental Medicine. The post is held in the Department of Dental Medicine. The post is held in the Department of Dental Medicine. The post is held in the Department of Dental Medicine.

**University of Liverpool**  
**DEPARTMENT OF PSYCHIATRY**  
Applications are invited for the post of Lecturer in Clinical Psychology. The post is held in the Department of Psychiatry. The post is held in the Department of Psychiatry. The post is held in the Department of Psychiatry.

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(Current market price multiplied by the number of shares in issue for the stock quoted)

هكذا من الاصل



## OVERSEAS

forum for  
socialism  
all of its  
iversityRichard Davy  
Yugoslavia, Oct 2

the last of the summer  
in this picture  
on the left, the  
inconspicuously with long  
sions on socialism.  
olers and experts have  
avoided from all over the  
and from practically  
ism except China, which  
is represented, next year  
come from Russia,  
Western Europe, from the  
unist parties and the new  
west Europe, from Cairo,  
is, Tokyo, Delhi, San  
ico, Mexico, several parts  
and elsewhere.

British participants were  
Michael Barrett Brown of  
Yugoslavia, Mr. Quintana  
of the New Left Review,  
Mr. Holland of the  
University, and Mr. Ken Coates  
of the British Com-  
munist Party. The British Com-  
munist Party was not repre-  
sented by any other party.  
Some amazing radical  
nics who struggled to  
their simple thoughts in  
invented language of  
is the second such round  
conference here and the  
lars plan to make it an  
event. They see it as a  
means of fostering  
national debate among  
sts but also as an ex-  
Yugoslavia's special role  
independent socialist  
between East and West,  
links to the non-aligned  
ies of the Third World,  
since it split with  
w in 1948, Yugoslavia has  
saying that national and  
gical variants of socialism  
be able to co-exist and  
without antagonism.

I hoped that the confer-  
ence also contributes to Yu-  
goslavia's security by stimu-  
lating wide interest in, and  
edge of, its unique experi-  
ence in worker self-manage-  
ment. Although howls of  
disapprobation round the  
would not stop the  
ing the country, they  
raise the political prob-  
st as high as that paid  
Russians for the invasion  
choslavia.

At the moment, the main  
s to provide a wider and  
related forum for dis-  
cussing the issues is avail-  
able else. It is a brave  
because of the potential  
tion and because many  
participants have been  
critical of Yugoslavia's  
main, however, it has  
the unusual sight of  
s and East Europeans  
y and not very success-  
defending their system  
a steady barrage of  
n by Western commu-  
nists. The ideological  
isolation of  
vict Union has been  
iculously interesting, but  
sians seem rather dis-  
sant to listen to criticism  
with critics. Last  
main Soviet participant  
tly forgot that he was  
siding with racialist na-  
netes in Moscow.

year he has been re-  
by civilised Mr. Kru-  
speaks his head while being  
on the importance of  
rights. Only the partici-  
com Czechoslovakia dis-  
himself with an inter-  
attack on political  
ism.

sh level theoretical time  
s by all as the discussion  
over questions about the  
ship of the proletariat,  
e of the state in social-  
and the problems of  
ng socialism in a  
st system.

any comfort, world  
n looks no more united  
ever was, though it may  
coming a little more  
t of its own diversity.

Prisoners of  
conscienceSingapore:  
Shamsuddin  
Tung

By David Watts

Mr. Shamsuddin Tung, a  
Singapore journalist, is serving  
his second period of detention  
without trial.

Mr. Tung was arrested in  
December 1976, on the night of  
Singapore's general election in  
which he was a candidate. A  
Chinese Muslim, he is the  
former editor of *Barisan Star*  
Pau, one of the largest Chinese-  
language papers in Singapore.

His first detention was in  
1974 when he was held under  
the Internal Security Act for  
allegedly encouraging Chinese  
chauvinism; this is the ex-  
pression used to denote concern  
for the status of Chinese lan-  
guage and culture in Singapore.

He was released in 1975.  
In 1976 he stood for election  
to Parliament as a candidate of  
the United Front Party, part of  
the Joint Opposition Council  
which opposed Mr. Lee Kuan  
Yew's People's Action Party  
(PAP). A statement after his  
arrest said that he had been  
held for raising issues of  
Chinese language during the  
election, thereby inciting "cha-  
uvinistic emotions".

Mr. Tung, in common with all  
United Front Party candidates,  
was defeated. After the election,  
several defeated Opposition candidates  
were arrested and charged with  
defamation of Mr. Lee. No  
charges were brought against  
Mr. Tung.

The Singapore Government  
has said that it would release  
any political detainees who  
undertook to "forbear the use  
of force or violence", but since  
detainees under the Internal  
Security Act are not brought  
in front of a court, there is no  
trial. Thus, to be released, a  
detainee must admit  
allegations, which have never  
been tested before a court of  
law. There is no evidence that  
Mr. Tung has ever used or  
advocated violence.

On July 20, his wife, Mrs.  
Alysa Tung, a former lecturer  
at Nanyang University, released  
details of a letter her husband  
had written to the Government.  
The letter, addressed to Mr.  
Lee, said: "I wish to say that  
I am not, and never have been,  
a chauvinist or pro-Chinese or  
even a communist sym-  
pathiser. The Internal Security  
Department is well aware of this.  
Equally, I have never  
advocated violence or the use  
of force against the Govern-  
ment of Singapore or any other  
government."

"I have, however, chosen the  
constitutional method of  
opposing certain policies of the  
Government by standing for  
election as a member of Par-  
liament, which I believe is the  
lawful right of any citizen."  
She said there has been no  
response to the letter and Mr.  
Tung remains in the Moon  
Crescent detention centre.

Mr Malik hands  
over to general

Jakarta, Oct 2.—President  
Suharto has named his Educa-  
tion Minister, Lieutenant-  
General Syarif Thayeb, to be  
acting Education Minister in place  
of Mr. Adam Malik, who  
resigned yesterday to become a  
member of Parliament.  
Major-General Sudarmono,  
the Cabinet Secretary of State,  
has been appointed acting  
Information Minister.

Heath discusses China  
h President Tito

Oct 2.—Mr Edward

Heath presented the Yu-  
goslav President with copies of  
his two best-selling books—  
*Selling and Making*.  
During his tour Mr Heath  
eldest mer President Ceausescu  
at the end of a five-day stay in  
Romania, which included visits  
to Moldavian monasteries.  
Describing his talks in  
Romania, he said the Romanians  
were determined to preserve  
their independence from the  
Soviet Union while remaining a  
member of Comecon, the East  
European trading community.  
—Reuter.

prominent  
mo prisoners  
pe to US

Oct 2.—Two

Philipine political  
s—Mr Eugenio Lopez,  
r Sergio Osmeña—  
from their military  
esterday and fled to the  
ates, it was learnt here  
will appear before  
n immigration authori-  
orrow in Los Angeles,  
ey are under the care  
of Airlines, Mr Amato,  
the Assistant Presi-  
ress secretary, said  
yena is the grandson  
President Sergio  
Mr Lopez, a news-  
blisher, is the nephew  
r Vice-President  
Lopez.  
are presumed to have  
a private aircraft to  
g and then taken a  
Airlines flight to  
ales.—Agence France

22,000 plead  
for British nurse  
on drug charge

Bangkok, Oct 2.—Lawyers

for Miss Rita Nightingale, a British  
nurse, on trial here for her-  
self, have presented the  
court with a petition signed by  
22,000 people from her home  
town in Lancashire, a spokes-  
man for the lawyers said  
yesterday.  
The petition was forwarded to  
Bangkok by Mrs. Barbara  
Castle, Labour MP for Black-  
burn. She asked the lawyers to  
put the petition before the  
court as evidence of Miss  
Nightingale's good character  
and background.  
Miss Nightingale, aged 23,  
was arrested last March and  
charged with possession and  
attempting to export narcotics.  
Don Mueang airport found 736 of  
her in luggage which she  
was told belonged to her.  
The next hearing in the trial is  
set for October 28.—Reuter.

## Educational &amp; Public Appointments

THE UNIVERSITY OF PAPUA  
NEW GUINEA  
(PORT MORESBY)  
THE DEPARTMENT OF ANTHROPOLOGY AND SOCIOLOGY  
invites applications for

Lecturer Grade 2/Senior Lecturer in  
Melanesian Anthropology

Applicants should have had three years' experience in Melanesia. The  
post will be primarily teaching courses in Melanesian anthropology at introductory and advanced level. He/she  
will also be involved in interdisciplinary courses at Postgraduate and  
Postgraduate level. The applicant will be expected to play an  
important part in research and development work in Papua New  
Guinea on research programmes and their application for  
development. The post is a full-time position and the holder  
is expected to be available for work in the areas of social planning and policy in  
developing countries.

Applications are invited for

**Senior Tutor/Tutor, Department of Chemistry**  
The post will carry a four-year contract. Applicants should have a  
higher degree and should be competent to teach General Chemistry  
to students in their first two years and Preliminary Year. Further  
experience in teaching or Physical Chemistry might be an advantage.  
Applicants should have had three years' experience in teaching or  
Physical Chemistry. The post is a full-time position and the holder  
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**Senior Lecturer Grade 2/Senior Lecturer in  
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## JUDY FARQUHARSON LTD.

**ECONOMIST**  
To join City Stockbrokers researching/reporting in depth on monetary affairs. Must be highly qualified with previous experience in financial institution or research body. Late 20s. £20,000-25,000.

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Account Executive required to work on large agricultural account. Previous agency experience or agricultural expertise essential. Good salary £4,000.

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To join small team in large retail company working on internal budgeting and financial control. Must have previous experience. Part qualified I.C.M.A. £4,500.

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20-30 for headquarters of foreign bank in City. Arranging travel, lunches, itineraries, etc. for resident directors and overseas visitors. Good skills and personality essential. £3,500.

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Qualified and experienced personnel manager for fast moving young W.I. company with emphasis on I.R. A newly created post with very good future prospects. £7,000-£10,000.

**CONSUMER MARKET RESEARCHER**  
With good experience in performance appraisal, packaging, advertising, sampling and book-keeping. No Saturdays. £4,000.

**ADMINISTRATOR/P.A.**  
For small modern furniture showroom. Typing and book-keeping. No Saturdays. £4,000.

**CHEMISTRY GRADUATE**  
With French or German. Preferably with market research experience for European market study. £3,500-£4,000.

**SECRETARIES**  
With good skills for professional body. £4,500; Knightbridge, £4,000; Designers W.I. £4,000.

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01-493 8224

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PA/Secretary for Ad Agency dynamic. It is a fast-growing, busy Director's office with a rapidly expanding company and the needs of a growing business. The successful candidate will be a young woman with a good knowledge of the TV industry and a salary of around £2,500. If you are interested, please apply to Pathfinders, 22 Maddox Street, W.1.

**TRAVEL CO.**  
We are looking for a young, enthusiastic PA/Secretary who can handle a busy travel company. The successful candidate will be a young woman with a good knowledge of the travel industry and a salary of around £2,500. If you are interested, please apply to Pathfinders, 22 Maddox Street, W.1.

**MUSIC MAN**  
PA/Secretary who can cope with the trials and tribulations of a busy music company. The successful candidate will be a young woman with a good knowledge of the music industry and a salary of around £2,500. If you are interested, please apply to Pathfinders, 22 Maddox Street, W.1.

**ADVERTISING MAN**  
He needs someone to help him with his advertising work. The successful candidate will be a young woman with a good knowledge of the advertising industry and a salary of around £2,500. If you are interested, please apply to Pathfinders, 22 Maddox Street, W.1.

**PATHFINDERS 629 3132**  
We offer a personalised service to PA/Secretaries, Typists and Receptionists who want to work in the City. We have a large number of vacancies in the City and we will be happy to help you find the right one. Call us on 629 3132.

**PA/Secretaries, Typists and Receptionists**  
Advertising, P.R., Films, Music and TV. Call us on 629 3132.

**PA/Secretaries**  
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**RECEPTIONIST**  
A small, friendly Property Company in Green Park is seeking a young (18-24) well-presented Receptionist who can receive clients and visitors with charm and confidence. Hours 9-5, 45p L.V. daily. Call Kathy White on 01-494 5761.

**CRIPPS ASSOCIATES**  
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Your PA/SEC. capabilities and ability to organise will be an asset to our firm. We are looking for a young woman with a good knowledge of the business and a salary of around £3,000. Call Kathy White on 01-494 5761.

**MOVIES, MOVIES, MOVIES**  
£3,000  
Your PA/SEC. capabilities and ability to organise will be an asset to our firm. We are looking for a young woman with a good knowledge of the business and a salary of around £3,000. Call Kathy White on 01-494 5761.

**CHURCHILL PERSONNEL**  
Consultants  
Alford House, 15 Wilton Rd. SW1

**CHARITY £3,500 PLUS**  
Take over the organisation of a charity. The successful candidate will be a young woman with a good knowledge of the charity and a salary of around £3,500. Call Kathy White on 01-494 5761.

**PA/ADMIN.**  
£3,400  
Unlikely, but for you to develop beyond your secretarial background into a more challenging role. We are looking for a young woman with a good knowledge of the business and a salary of around £3,400. Call Kathy White on 01-494 5761.

**SOCIAL SECRETARY**  
£3,300  
Get involved in the social side of a business. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,300. Call Kathy White on 01-494 5761.

**BRIGHT YOUNG SECRETARY**  
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**INTERIOR DESIGN**  
Help with the busy showrooms. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

**SPORTING EVENTS**  
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**TOP HOLIDAY CONCESSIONS £3,700**  
Get to know executives from the holiday industry. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,700. Call Kathy White on 01-494 5761.

**BACK ARTISTS**  
Join the executive team who set up contracts for top recording artists. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

**BILINGUAL P.A./SEC.**  
French English, for Chairman of Co. in E.C.C. Fluent in both languages with a salary of around £4,000. Call Kathy White on 01-494 5761.

**MANAGING DIRECTOR**  
In charge of Overseas Company. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £4,000. Call Kathy White on 01-494 5761.

**EUROPEAN SALES MANAGER**  
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## SECRETARY to Finance Director

Required by large subsidiary of major textile group based in Fulham. Age 21+. Modern offices. Hours 8.45 am-4.45 pm. Subsidised restaurant. Staff shop, discount on fabrics and free car parking. Excellent salary. Must have shorthand.

Apply to Personnel Dept  
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International firm of Chartered Accountants situated next to London Bridge station have an immediate vacancy for a secretary to work for a busy Partner. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Looking for something different? A Personal Assistant to a busy Partner. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Attending training courses for secretaries. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Responsible role at international company. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Super spot for self-motivated typist. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Expand your PA/Secretarial skills. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Join the team. Meet and greet. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

## PEOPLE PERSON

Meet and discuss problems with people. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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plus a review in 6 months and a subsidised restaurant. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Get away from straight secretarial work. The successful applicant should have a good educational background and excellent secretarial skills including shorthand, typewriting, and a good knowledge of the business. Salary £3,500 per annum. Apply to Personnel Dept, 181 Manner Rd., SW6. Telephone: 385 3333.

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Get to know executives from the holiday industry. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,700. Call Kathy White on 01-494 5761.

## BACK ARTISTS

Join the executive team who set up contracts for top recording artists. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## South Kensington

Top Secretary required for chief executive of a charitable registered Housing Association concerned with housing the homeless in London. Top secretarial skills are a prerequisite. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

The Head of Finance and Administration  
FAMILY HOUSING ASSOCIATION  
181 Old Brompton Rd., London, SW5 6AR  
Telephone: 373 3176.

## Step Into Personnel

We are currently seeking a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## NEW & EXCITING RECEPTIONIST/SECRETARY

New and exciting receptionist/secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## BE PART OF MANAGEMENT

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## CHARITY £3,300

Take over the organisation of a charity. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,300. Call Kathy White on 01-494 5761.

## CONCERNED ABOUT OVER POPULATION?

Get involved in this cause. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## PUBLIC RELATIONS £3,500 PLUS

Use your public relations skills. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## LIVERPOOL ST. £3,500

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## WATCH THIS SPACE

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## SENIOR SECRETARY

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## PRIME TIME TO TEMP

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## YOUNG GRADUATES

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## PROSPECT TEMPS LTD.

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## WATCH THIS SPACE

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## ADVERTISEMENT SALES TRAINEES

Our client, a major publishing co., based in Central London, wishes to recruit several ambitious people, aged 21-24, well educated with a good knowledge of the advertising industry. This is a first-class opportunity in a dynamic, fast-moving environment with full training provided. Career prospects are excellent and salary negotiable (a.s.) plus commission. Interested? Ring Barry Eaglestone on 01-437 5811.

## SALES & MARKETING APPOINTMENTS

GA

## ACCOUNTS ASSISTANT (HARROW)

Salary neg. from £4,000 p.a. Age immaterial (23+)

For rapidly developing British company. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £4,000. Call Kathy White on 01-494 5761.

## SKY SUPERTRAVEL

Are you looking for a job in the travel industry? The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## ARE YOU THE DRINKING TYPE?

If you possess charm, are a good listener and are a good drinker, you will be a valuable asset to our firm. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## EXECUTIVE PA/SEC

£3,400  
This charming executive will be a valuable asset to our firm. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,400. Call Kathy White on 01-494 5761.

## DO WONDERFUL THINGS FOR £3,500

For this clever man, it is a matter of time before he will be a valuable asset to our firm. The successful candidate will be a young man with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## PRETTY PERCEPTIVE PEOPLE

Wanting top jobs most suited to their talents and personality. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## JOYCE GUINNESS BUREAU

21 BROMPTON ARCADE  
The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## GO OUT VISITING

A chance to go out and visit clients. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## P.A. HOST/ESS

£3,400  
Attend cocktail parties, host clients. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,400. Call Kathy White on 01-494 5761.

## CONFIDENTIAL

Senior secretary position. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## FINANCE DIRECTOR

Victoria £3,500-£4,000

## RECEPTIONIST

£2,700  
A small, friendly Property Company in Green Park is seeking a young (18-24) well-presented Receptionist who can receive clients and visitors with charm and confidence. Hours 9-5, 45p L.V. daily. Call Kathy White on 01-494 5761.

## MOVIES, MOVIES, MOVIES

£3,000  
Your PA/SEC. capabilities and ability to organise will be an asset to our firm. We are looking for a young woman with a good knowledge of the business and a salary of around £3,000. Call Kathy White on 01-494 5761.

## CHURCHILL PERSONNEL

Consultants  
Alford House, 15 Wilton Rd. SW1

## CHARITY £3,500 PLUS

Take over the organisation of a charity. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,500. Call Kathy White on 01-494 5761.

## PA/ADMIN.

£3,400  
Unlikely, but for you to develop beyond your secretarial background into a more challenging role. We are looking for a young woman with a good knowledge of the business and a salary of around £3,400. Call Kathy White on 01-494 5761.

## SOCIAL SECRETARY

£3,300  
Get involved in the social side of a business. The successful candidate will be a young woman with a good knowledge of the business and a salary of around £3,300. Call Kathy White on 01-494 5761.







